



CITY OF EL PASO BID TABULATION



BID ITEM: FITNESS EQUIPMENT MAINTENANCE AND REPAIR SERVICES (RE-BID) **BID # 2017-987**
BID DATE: APRIL 26, 2017 **DEPARTMENT: PARKS AND RECREATION**

	ALBERTO DELGADO DBA DELGADO'S REPAIR EL PASO, TX	JJW INC. DBA THE FITNESS SUPERSTORE ALBUQUERQUE, NM	JJW INC. DBA THE FITNESS SUPERSTORE ALBUQUERQUE, NM ALTERNATIVE
PART A: PARTS		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
1:	- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>10</u> % DISCOUNT <input checked="" type="checkbox"/>	- ___ % DISCOUNT <input type="checkbox"/>
CYBEX	CYBEX MSRP	CYBEX MSRP	CYBEX MSRP
	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	+ <u>40</u> % MARKUP <input checked="" type="checkbox"/>
			FITNESS REPAIR PARTS CATALOGUE. SEE EXPLANATION ON NEXT PAGE (16-A)
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)	CYBEX	FITNESS REPAIR PARTS	FITNESS REPAIR PARTS
List Number _____ Dated _____	<u>1995 - 2017 SPORTSMAN</u> <u>07/09/05</u>	<u>PRICE LIST 10</u> <u>4/14/2017</u>	<u>PRICE LIST 10</u> <u>4/14/2017</u>
TYPE OF PRICE LIST			
WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
RETAILER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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 DATE: 5/18/17



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PART A: PARTS		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM	PRECOR	NET <input type="checkbox"/>	NET <input type="checkbox"/>
2:		- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>	- __ % DISCOUNT <input type="checkbox"/>
		+ ___ % MARKUP <input type="checkbox"/>	+ <u>40</u> % MARKUP <input checked="" type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		PRECOR	FITNESS REPAIR PARTS
List Number _____ Dated _____		<u>1995 - 2017 SPORTSMAN</u> <u>07/09/05</u>	<u>PRICE LIST 10</u> <u>04/14/17</u>
TYPE OF PRICE LIST			
WHOLESALE <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

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PART A: PARTS		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 3:	PROMAXIMA	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>10</u> % DISCOUNT <input checked="" type="checkbox"/>
		+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		PROXIMAXIMA	PROMAXIMA
List Number _____ Dated _____		1995 - 2017 SPORTSMAN 07/09/05	PRICE LIST 7 04/14/17
TYPE OF PRICE LIST			
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

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PART A: PARTS		PRICE ADJUSTMENT FACTOR	
ITEM DESCRIPTION		NET OR % DISCOUNT OR MARKUP	NET OR % DISCOUNT OR MARKUP
ITEM 4:	HOIST	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>20</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>10</u> % DISCOUNT <input checked="" type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)		HOIST	HOIST FITNESS
List Number _____ Dated _____		1995 - 2017 SPORTSMAN 07/09/05	PRICE LIST 2 03/19/16
TYPE OF PRICE LIST			
WHOLESALE <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

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PART A: PARTS	PRICE ADJUSTMENT FACTOR		
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 5: SPORTS ART	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ___ % DISCOUNT <input type="checkbox"/>	- <u>10</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>10</u> % DISCOUNT <input checked="" type="checkbox"/>
	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (MANUFACTURER OR BRAND NAME)	SPORTS ART	SPORTS ART	SPORTS ART
List Number _____ Dated _____	<u>1995 - 2017 SPORTSMAN</u> <u>2017</u>	<u>PRICE LIST 11</u> <u>3/20/15</u>	<u>PRICE LIST 11</u> <u>3/20/15</u>
TYPE OF PRICE LIST WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input checked="" type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

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PART B: SERVICE LABOR RATES				
	REGULAR HOURS	\$20.00 PER HOUR	\$80.00 PER HOUR	\$80.00 PER HOUR
PART C: SAMPLE PRICING				
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	CYBEX RECUMBENT BIKE BATTERY	CYBEX RECUMBENT BIKE BATTERY	CYBEX RECUMBENT BIKE BATTERY
	BIDDER'S PART NUMBER:	P11EC18267	NO BID	7018099
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$45.00	NO BID	\$21.34
	1. CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$36.00 20% DISCOUNT	NO BID	\$29.88
	LABOR COST (assume one (1) hour labor from PART [B])	\$20.00	NO BID	\$80.00
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$56.00	NO BID	\$109.88
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	RUNNING BELT FOR PRECOR TREADMILL 932i	RUNNING BELT FOR PRECOR TREADMILL 932i	RUNNING BELT FOR PRECOR TREADMILL 932i
	BIDDER'S PART NUMBER:	P06363551185	5018786	5018786
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$169.00	\$431.50	\$431.50
	2. CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$135.20 20% DISCOUNT	\$604.10	\$604.10
	LABOR COST (assume one (1) hour labor from PART [B])	\$20.00	\$80.00	\$80.00
TOTAL COST (City's Cost + Labor Cost): [A+B]	\$155.20	\$684.10	\$684.10	

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BID DATE: APRIL 26, 2017		DEPARTMENT: PARKS AND RECREATION		
		ALBERTO DELGADO DBA DELGADO'S REPAIR EL PASO, TX	JJW INC. DBA THE FITNESS SUPERSTORE ALBUQUERQUE, NM	JJW INC. DBA THE FITNESS SUPERSTORE ALBUQUERQUE, NM ALTERNATIVE
PART C: SAMPLE PRICING				
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	CABLES FOR PROMAXIMA STRENGTH MACHINES	CABLES FOR PROMAXIMA STRENGTH MACHINES	CABLES FOR PROMAXIMA STRENGTH MACHINES
	BIDDER'S PART NUMBER:	P190828	HOUSE PART 6'+ 2 ENDS	HOUSE PART 6'+ 2 ENDS
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$37.49	\$43.00	\$43.00
	3. CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$29.99 <small>20% DISCOUNT</small>	\$38.70	\$38.70
	LABOR COST (assume one (1) hour labor from PART [B])	\$20.00	\$80.00	\$80.00
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$49.99	\$118.70	\$118.70
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	HOIST LEG PRESS/CALF RAISE HD-3403 CABLE PULLEY	HOIST LEG PRESS/CALF RAISE HD-3403 CABLE PULLEY	HOIST LEG PRESS/CALF RAISE HD-3403 CABLE PULLEY
	BIDDER'S PART NUMBER:	NO BID	010-01C0428	010-01C0428
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$66.00	\$90.00	\$90.00
	4. CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$52.80 <small>20% DISCOUNT</small>	\$81.00	\$81.00
	LABOR COST (assume one (1) hour labor from PART [B])	\$20.00	\$80.00	\$80.00
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$72.80	\$161.00	\$161.00
ITEM	DESCRIPTION / MANUFACTURER PART NUMBER:	SPORTS ART ELLIPTICAL FOOR PEDAL	SPORTS ART ELLIPTICAL FOOR PEDAL	SPORTS ART ELLIPTICAL FOOR PEDAL
	BIDDER'S PART NUMBER:	P29810054	38003425	38003425
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$69.64	\$49.12	\$49.12
	5. CITY'S COST (AFTER DISCOUNT or /MARK-UP or NET): [A]	\$55.71 <small>20% DISCOUNT</small>	\$68.77	\$68.77
	LABOR COST (assume one (1) hour labor from PART [B])	\$20.00	\$80.00	\$80.00
	TOTAL COST (City's Cost + Labor Cost): [A+B]	\$75.71	\$148.77	\$148.77
TOTAL COST (ITEMS 1-5)		\$409.70 BIDDER'S PRICE \$389.70	\$1,112.57 BIDDER'S PRICE \$1,117.45	\$1,222.45 BIDDER'S PRICE \$1,117.45

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PART D: ROUTINE MAINTENANCE				
	ITEM DESCRIPTION	CATEGORY 1 FACILITIES PM - (HIGH USAGE) (SEE PART 3, SECTION 3, PAGE 26 ENTITLED SPECIFICATIONS FOR DETAILS)	CATEGORY 1 FACILITIES PM - (HIGH USAGE) (SEE PART 3, SECTION 3, PAGE 26 ENTITLED SPECIFICATIONS FOR DETAILS)	CATEGORY 1 FACILITIES PM - (HIGH USAGE) (SEE PART 3, SECTION 3, PAGE 26 ENTITLED SPECIFICATIONS FOR DETAILS)
ITEM 1.	ANNUAL VISITS PER FACILITY [A]	4	4	4
	NUMBER OF FACILITIES IN CATEGORY [B]	8	8	8
	NUMBER OF HOURS PER VISIT [C]	4	41	41
	HOURLY RATE (IF APPLICABLE) [D]	\$20.00 /HOUR	\$74.00 /HOUR	\$74.00 /HOUR
	TOTAL ANNUAL AMOUNT PER CATEGORY [AXBXCXD=TOTAL]	\$2,560.00	\$97,088.00	\$97,088.00
		BIDDER'S PRICE \$12,136.00	BIDDER'S PRICE \$12,136.00	
			SEE PAGE 19-A FOR DETAILS	SEE PAGE 19-A FOR DETAILS
ITEM 2.	ANNUAL VISITS PER FACILITY [A]	2	2	2
	NUMBER OF FACILITIES IN CATEGORY [B]	5	5	5
	NUMBER OF HOURS PER VISIT [C]	3	14	14
	HOURLY RATE (IF APPLICABLE)	\$20.00 /HOUR	\$74.00 /HOUR	\$74.00 /HOUR
	TOTAL ANNUAL AMOUNT PER CATEGORY	\$600.00	\$10,360.00	\$10,360.00
		BIDDER'S PRICE\$2,072	BIDDER'S PRICE\$2,072	
			SEE PAGE 19-A FOR DETAILS	SEE PAGE 19-A FOR DETAILS

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PART D: ROUTINE MAINTENANCE				
	ITEM DESCRIPTION	CATEGORY FACILITIES PM - (SEE PART 3, SECTION 3, PAGE 36 ENTITLED SPECIFICATIONS FOR DETAILS)	CATEGORY FACILITIES PM - (SEE PART 3, SECTION 3, PAGE 36 ENTITLED SPECIFICATIONS FOR DETAILS)	CATEGORY FACILITIES PM - (SEE PART 3, SECTION 3, PAGE 36 ENTITLED SPECIFICATIONS FOR DETAILS)
3.	ANNUAL VISITS PER FACILITY [A]	1	1	1
	NUMBER OF FACILITIES IN CATEGORY [B]	8	8	8
	NUMBER OF HOURS PER VISIT [C]	2	13	13
	HOURLY RATE (IF APPLICABLE)	\$20.00 /HOUR	\$80.00 /HOUR	\$80.00 /HOUR
	TOTAL ANNUAL AMOUNT PER CATEGORY	\$320.00	\$8,320.00 BIDDER'S PRICE \$1,040	\$8,320.00 BIDDER'S PRICE \$1,040
TOTAL (ITEMS 1 - 3)		\$3,480.00	\$115,768.00 BIDDER'S PRICE \$15,248.00	\$115,768.00 BIDDER'S PRICE \$15,248.00
GRAND TOTAL (TOTAL PART C AND PART D)		\$3,889.70 BIDDER'S PRICE \$3869.70	\$116,880.57 BIDDER'S PRICE \$16,365.45	\$116,990.45 BIDDER'S PRICE \$16,365.45
CONTRACT TOTAL (GRAND TOTAL X 3)		\$11,669.10	\$350,641.71 BIDDER PRICE \$49,096.35	\$350,971.35 BIDDER PRICE \$49,096.35
			WE BELIEVE THAT MULTIPLYING THE PREVENTIVE MAINTENANCE TOTAL BY THREE SIGNIFICANTLY OVERSTATES THE EXPECTED EXPENES IF THIS CONTRACT FOR ANY GIVEN YEAR UT WILL LIKELU UNDERESTIMATE THE TOTAL FOR ALL THREE YEARS .	WE BELIEVE THAT MULTIPLYING THE PREVENTIVE MAINTENANCE TOTAL BY THREE SIGNIFICANTLY OVERSTATES THE EXPECTED EXPENES IF THIS CONTRACT FOR ANY GIVEN YEAR UT WILL LIKELU UNDERESTIMATE THE TOTAL FOR ALL THREE YEARS .

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<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:			
Within ___ consecutive calendar days	7	30	30
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	72	48	48
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 8 LOCAL BIDS SOLICITED: 5 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 2 NO BID: 0			

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