



CITY OF EL PASO BID TABULATION



BID ITEM: ALLISON PROPRIETARY PARTS AND SERVICES			2018-1087
BID DATE: JULY 18, 2018			DEPARTMENT: FIRE AND STREETS AND MAINTENANCE
	RJ BORDER INTERNATIONAL LLC EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS, LP DBA RUSH TRUCK CENTER EL PASO, TX	STEWART & STEVENSON LLC DBA STEWART & STEVENSON POWER PRODUCTS LLC HOUSTON, TX
PART A: PRICE LIST PRICING			
PRICE ADJUSTMENT FACTOR			
DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1.	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
	- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	- <u>24</u> % DISCOUNT <input checked="" type="checkbox"/>
	+ <u>23.5</u> % MARKUP <input checked="" type="checkbox"/>	+ <u>12</u> % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
ALLISON PRICE LIST <small>[NOTE MANUFACTURER OR BRAND NAME, AS APPLICABLE]</small>	ALLISON PRICE LIST	ALLISON PRICE LIST	*REVIEW EMAIL ENDORSED
List Number _____ Dated _____	<u>1 & 2</u> <u>7/18/2018</u>		<u>OR LIST IN EFFECT AT TIME OF ORDER.</u> <u>1-1-18</u>
TYPE OF PRICE LIST			
WHOLESALER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
OTHER _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) COPIES (EITHER HARDCOPY OR CD) INCLUDED WITH THE BID PACKAGE.	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>

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APPROVED BY: _____ /s/
DATE: 7/24/18



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PART B: SERVICE LABOR RATES

SERVICE LABOR RATE	\$ 108.00 / PER HOUR <small>REGULAR HOURLY RATE</small>	\$ 80.00 / PER HOUR <small>REGULAR HOURLY RATE</small>	\$ 115.00 / PER HOUR <small>REGULAR HOURLY RATE *SEE BELOW</small>
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PART C: SAMPLE PRICING

	DESCRIPTION / MANUFACTURER PART NUMBER:	SENSOR SPEED RETARDER PART #29537373	SENSOR SPEED RETARDER PART #29537373	SENSOR SPEED RETARDER PART #29537373
ITEM 1.	BIDDER'S PART NUMBER:	29537373	29537373	29537373
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$65.05	\$88.56	\$115.02
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$80.34	\$78.37	\$87.32
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
	TOTAL COST (CITY'S COST + LABOR COST):	\$188.34	\$158.37	\$202.32
ITEM 2.	DESCRIPTION / MANUFACTURER PART NUMBER:	SEAL TRANS OUTPUT SHAFT REAR PART #29455535	SEAL TRANS OUTPUT SHAFT REAR PART #29455535	SEAL TRANS OUTPUT SHAFT REAR PART #29455535
	BIDDER'S PART NUMBER:	29552704	29552704	29552704
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$35.18	\$41.09	\$44.51
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$43.45	\$32.18	\$33.83
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
TOTAL COST (CITY'S COST + LABOR COST):	\$151.45	\$112.18	\$148.83	
ITEM 3.	DESCRIPTION / MANUFACTURER PART NUMBER:	TCM TRANSMISSION CONTROL MODULE ALS PART #29455535	TCM TRANSMISSION CONTROL MODULE ALS PART #29455535	TCM TRANSMISSION CONTROL MODULE ALS PART #29455535
	BIDDER'S PART NUMBER:	29455535	NOT A GOOD NUMBER	29545535
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$424.36	\$0.00	\$730.74
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$524.08	\$0.00	\$555.36
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$0.00	\$115.00
TOTAL COST (CITY'S COST + LABOR COST):	\$632.08	\$0.00	\$670.36	

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***OR RATE IN EFFECT AT TIME OF ORDER, ADJUSTED NOT MORE FREQUENTLY THAN ANNUALLY.**

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PART C: SAMPLE PRICING

	DESCRIPTION / MANUFACTURER PART NUMBER:	TANS CONNECTORS PART #29505516	TANS CONNECTORS PART #29505516	TANS CONNECTORS PART #29505516
ITEM 4.	BIDDER'S PART NUMBER:	29505516	29505516	29505516
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$62.59	\$100.15	\$104.32
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$81.81	\$75.40	\$79.28
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
	TOTAL COST (CITY'S COST + LABOR COST):	\$189.81	\$155.40	\$194.28
ITEM 5.	DESCRIPTION / MANUFACTURER PART NUMBER:	PLATE RETARDER SEPARATOR PART #29547921	PLATE RETARDER SEPARATOR PART #29547921	PLATE RETARDER SEPARATOR PART #29547921
	BIDDER'S PART NUMBER:	29547921	29547921	29547921
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$41.64	\$66.63	\$69.40
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$54.43	\$50.17	\$52.74
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
TOTAL COST (CITY'S COST + LABOR COST):	\$162.43	\$130.17	\$167.74	
ITEM 6.	DESCRIPTION / MANUFACTURER PART NUMBER:	SEAL TRANSMISSION OUTPUT PART #29552705	SEAL TRANSMISSION OUTPUT PART #29552705	SEAL TRANSMISSION OUTPUT PART #29552705
	BIDDER'S PART NUMBER:	29552705	29552705	29552705
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$36.24	\$54.37	\$60.40
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$47.37	\$43.66	\$45.90
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
TOTAL COST (CITY'S COST + LABOR COST):	\$155.37	\$123.66	\$160.90	

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PART C: SAMPLE PRICING

	DESCRIPTION / MANUFACTURER PART NUMBER:	TRANSMISSION OUTPUT SEAL PART #29552703	TRANSMISSION OUTPUT SEAL PART #29552703	TRANSMISSION OUTPUT SEAL PART #29552703
ITEM 7.	BIDDER'S PART NUMBER:	29552703	29552703	29552703
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$35.89	\$69.32	\$61.60
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$44.32	\$44.53	\$46.82
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
	TOTAL COST (CITY'S COST + LABOR COST):	\$152.32	\$124.53	\$161.82
	DESCRIPTION / MANUFACTURER PART NUMBER:			
ITEM 8.	GASKET PART #29503283		GASKET PART #29503283	
	BIDDER'S PART NUMBER:	29503283	29503283	29503283
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$12.78	\$24.82	\$21.30
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$16.07	\$14.95	\$16.19
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
	TOTAL COST (CITY'S COST + LABOR COST):	\$124.07	\$94.95	\$131.19
DESCRIPTION / MANUFACTURER PART NUMBER:				
ITEM 9.	PLUG DRAIN TRANSMISSION ALLISON PART #29534362		PLUG DRAIN TRANSMISSION ALLISON PART #29534362	
	BIDDER'S PART NUMBER:	29534362	29534362	29534362
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$10.75	\$25.65	\$17.92
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$14.05	\$12.33	\$13.62
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
	TOTAL COST (CITY'S COST + LABOR COST):	\$122.05	\$92.33	\$128.62

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PART C: SAMPLE PRICING				
ITEM 10.	DESCRIPTION / MANUFACTURER PART NUMBER:	SENSOR SPEED TRANY ALLISON CHEVY PART #29536408	SENSOR SPEED TRANY ALLISON CHEVY PART #29536408	SENSOR SPEED TRANY ALLISON CHEVY PART #29536408
	BIDDER'S PART NUMBER:	29536408	29536408	29536408
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$11.62	\$17.70	\$19.37
	CITY'S COST (AFTER DISCOUNT or MARK-UP or NET):	\$15.19	\$13.32	\$14.72
	LABOR COST (Assume One (1) Hour Labor from PART B):	\$108.00	\$80.00	\$115.00
	TOTAL COST (CITY'S COST + LABOR COST):	\$123.19	\$93.32 BIDDER'S PRICE \$92.32	\$129.72
TOTAL COST (ITEM 1-10)		\$2,001.11 BIDDER'S PRICE \$1,879.06	\$1,084.91 BIDDER'S PRICE \$1,083.91	\$2,095.78

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<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:		100% - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:			
Within ___ consecutive calendar days	2	7	5
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	48	48	24
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 5 LOCAL BIDS SOLICITED: 5 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 2 NO BID: 0			

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