



## CITY OF EL PASO BID TABULATION FORM



**Project Name: SECURITY GUARD SERVICES**  
**Bid Opening Date: JANUARY 17, 2018**

**Solicitation #: 2018-732**  
**Department: EL PASO INTERNATIONAL AIRPORT**

			UNIVERSAL PROTECTION SERVICES, LP dba ALLIED UNIVERSAL SECURITY SERVICES EL PASO, TX			BLACKSTONE SECURITY SERVICES, INC PHOENIX, AZ		
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)
1.	ROVER/SUPERVISOR (UNARMED) WITH VEHICLE	8,760	\$22.89	\$200,516.40	\$601,549.20	\$15.36	\$134,553.60	\$403,660.80
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$16.87	\$812,796.60	\$2,438,389.80	\$12.11	\$583,459.80	\$1,750,379.40
3.	ROVER/SECURITY GUARD (UNARMED WITH VEHICLE-AS NEEDED/AS ASSIGNED)	3,091	\$19.68	\$60,830.88	\$182,492.64	\$15.36	\$47,477.76	\$142,433.28
4.	SECURITY GUARD (UNARMED)-AS NEEDED/AS ASSIGNED	8,067	\$16.87	\$136,090.29	\$408,270.87	\$12.11	\$97,691.37	\$293,074.11
<b>TOTAL</b>								
				\$1,210,234.17	\$3,630,702.51		\$863,182.53	\$2,589,547.59

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DATE:     02/02/2018



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	<b>UNIVERSAL PROTECTION SERVICES, LP dba ALLIED UNIVERSAL SECURITY SERVICES EL PASO, TX</b>	<b>BLACKSTONE SECURITY SERVICES, INC PHOENIX, AZ</b>
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p><b>PAYMENT TERMS:</b></p>	<p><b>NET - 30 DAYS</b></p>	<p><b>NET - 30 DAYS</b></p>

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			MIKE GARCIA MERCHANT SECURITY, LLC. EL PASO, TX			RECON SECURITY CORP. EL PASO, TX		
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)
1.	ROVER/SUPERVISOR (UNARMED) WITH VEHICLE	8,760	\$11.95	\$104,682.00	\$314,046.00	\$20.25	\$177,390.00	\$532,170.00
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$11.95	\$575,751.00	\$1,727,253.00	\$17.85	\$860,013.00	\$2,580,039.00
3.	ROVER/SECURITY GUARD (UNARMED WITH VEHICLE-AS NEEDED/AS ASSIGNED)	3,091	\$11.95	\$36,937.45	\$110,812.35	\$17.85	\$55,174.35	\$165,523.05
4.	SECURITY GUARD (UNARMED)-AS NEEDED/AS ASSIGNED	8,067	\$11.95	\$96,400.65	\$289,201.95	\$17.85	\$143,995.95	\$431,987.85
<b>TOTAL</b>				<b>\$813,771.10</b>	<b>\$2,441,313.30</b>		<b>\$1,236,573.30</b>	<b>\$3,709,719.90</b>

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	<b>MIKE GARCIA MERCHANT SECURITY, LLC. EL PASO, TX</b>	<b>RECON SECURITY CORP. EL PASO, TX</b>
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<p><b>PAYMENT TERMS:</b></p>	<p><b>NET - 30 DAYS</b></p>	<p><b>NET - 30 DAYS</b></p>

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			SECURITAS CRITICAL INFRASTRUCTURE SERVICES, INC. SPRINGFIELD, VA			SHETLER & ASSOCIATES, LLC PHOENIX, AZ			
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)	
1.	ROVER/SUPERVISOR (UNARMED) WITH VEHICLE	8,760	\$19.45	\$170,382.00	\$511,146.00	\$15.79	\$138,320.40	\$414,961.20	
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$16.47	\$793,524.60 <small>BIDDER'S PRICE: \$793,525</small>	\$2,380,573.80 <small>BIDDER'S PRICE: \$2,380,575</small>	\$13.84	\$666,811.20	\$2,000,433.60	
3.	ROVER/SECURITY GUARD (UNARMED WITH VEHICLE-AS NEEDED/AS ASSIGNED)	3,091	\$17.12	\$52,917.92 <small>BIDDER'S PRICE: \$52,918</small>	\$158,753.76 <small>BIDDER'S PRICE: \$158,754</small>	\$14.10	\$43,583.10 <small>BIDDER'S PRICE: \$43,582.10</small>	\$130,749.30	
4.	SECURITY GUARD (UNARMED)-AS NEEDED/AS ASSIGNED	8,067	\$16.47	\$132,863.49 <small>BIDDER'S PRICE: \$132,864</small>	\$398,590.47 <small>BIDDER'S PRICE: \$398,592</small>	\$13.84	\$111,647.28	\$334,941.84	
<b>TOTAL</b>									
				<b>\$1,149,688.01</b> <small>BIDDER'S PRICE: \$1,149,689</small>	<b>\$3,449,064.03</b> <small>BIDDER'S PRICE: \$3,449,067</small>			<b>\$960,361.98</b> <small>BIDDER'S PRICE: \$960,360.98</small>	<b>\$2,881,085.94</b>

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	SECURITAS CRITICAL INFRASTRUCTURE SERVICES, INC. SPRINGFIELD, VA	SHETLER & ASSOCIATES, LLC PHOENIX, AZ
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
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<p><b>PAYMENT TERMS:</b></p>	<p>NET - 30 DAYS</p>	<p>NET - 30 DAYS</p>

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			VETS SECURING AMERICA SAN ANTONIO, TX					
ITEM NO.	DESCRIPTION	ANNUAL ESTIMATED HOURS	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)	UNIT PRICE (PER HOUR)	ANNUAL TOTAL (ANNUAL ESTIMATED HOURS X UNIT PRICE)	3 YEAR TOTAL (ANNUAL TOTAL X 3)
1.	ROVER/SUPERVISOR (UNARMED) WITH VEHICLE	8,760	\$17.68	\$154,876.80	\$464,630.40			
2.	SECURITY GUARD (UNARMED FOR STAFFED GUARD POSTS)	48,180	\$13.99	\$674,038.20	\$2,022,114.60			
3.	ROVER/SECURITY GUARD (UNARMED WITH VEHICLE-AS NEEDED/AS ASSIGNED)	3,091	\$15.88	\$49,085.08	\$147,255.24			
4.	SECURITY GUARD (UNARMED)-AS NEEDED/AS ASSIGNED	8,067	\$13.99	\$112,857.33	\$338,571.99			
<b>TOTAL</b>								
				<b>\$990,857.41</b>	<b>\$2,972,572.23</b>			

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<p><b>PAYMENT TERMS:</b></p>	<p>1 - % 10 DAYS NET - 30 DAYS</p>	
<p><b>BIDS SOLICITED: 15 LOCAL BIDS SOLICITED: 12 BIDS RECEIVED: 7 LOCAL BIDS RECEIVED: 3 NO BID: 0</b></p>		

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