



CITY OF EL PASO BID TABULATION FORM



Project Name: SECURITY SERVICES FOR SUN METRO

Solicitation #: 2019-873

Bid Opening Date: MAY 15, 2019

Department: MASS TRANSIT (SUN METRO)

| Failure to bid on all items shall deem the bidder non-responsive. | | | MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX | | | OKLAHOMA INVESTIGATIVE GROUP, INC. DBA TRICORPS SECURITY OKC, OK | | |
|---|--|--|---|-------------------------------------|------------------------------|--|-------------------------------------|------------------------------|
| ITEM NO. | LOCATION | ESTIMATED ANNUAL HOURS (A) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) |
| GROUP A - ADMINISTRATIVE & MAINTENANCE FACILITITES | | | | | | | | |
| 1. | Union Depot 700 San Francisco Ave. One guard per shift required 24 hours / 7 days / week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$12.34 Per hour / Guard | \$107,802.24 | \$323,406.72 | \$16.45 Per hour / Guard | \$143,707.20 | \$431,121.60 |
| 2. | Montana O&M Center 10151 Montana Ave/ Two (2) armed guards are required per shift 24 hours / 7 days / week (estimated 336 hours / week) | 17,472 Hours (Estimated 8,736 hours total for each armed guard) | \$12.34 Per hour / Guard | \$215,604.48 | \$646,813.44 | \$15.10 Per hour / Guard | \$263,827.20 | \$791,481.60 |
| GROUP A - ANNUAL TOTAL | | | | \$323,406.72 | | | \$407,534.40 | |
| GROUP A - 3-YEAR TOTAL: | | | | \$970,220.16 | | | \$1,222,603.20 | |

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| ITEM NO. | LOCATION | ESTIMATED ANNUAL HOURS (A) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) |
| GROUP B - TRANSIT TERMINALS AND TRANSFER CENTER FACILITITES | | | | | | | | |
| 1. | UPTT 400 W San Antonio Ave. One (1) armed guard per shift 24 hours/7 days/week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$12.34 Per hour / Guard | \$107,802.24 | \$323,406.72 | \$13.76 Per hour / Guard | \$120,207.36 | \$360,622.08 |
| 2 DOWNTOWN TRANSFER CENTER (601 S. SANTA FE ST.) | | | | | | | | |
| 2a. | Two (2) armed guards per shift 16 hours / 7 days / week (estimated 224 hours / week) | 11,648 Hours (Estimated 5,824 hours total per shift) | \$12.34 Per hour / Guard | \$143,736.32 | \$431,208.96 | \$13.76 Per hour / Guard | \$160,276.48 | \$480,829.44 |
| 2b. | One (1) armed guard 8 hour shift / 7 days / week (estimated 56 hours / week) | 2,912 Hours per armed guard | \$12.34 Per hour / Guard | \$35,934.08 | \$107,802.24 | \$13.76 Per hour / Guard | \$40,069.12 | \$120,207.36 |
| 2c. | One (1) Lt. armed guard from 8 am – 5 pm with an hour break | 2,912 Hours per armed guard | \$12.34 Per hour / Guard | \$35,934.08 | \$107,802.24 | \$13.76 Per hour / Guard | \$40,069.12 | \$120,207.36 |
| 3 NORTHGATE TERMINAL (9348 DYER ST.) | | | | | | | | |
| 3a. | One (1) armed guard per shift 24 hours / 7days / week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$12.34 Per hour / Guard | \$107,802.24 | \$323,406.72 | \$13.76 Per hour / Guard | \$120,207.36 | \$360,622.08 |
| 3b. | One (1) armed guard per shift; 8 hours / 7days / week (estimated 56 hours / week) | 2,912 Hours per armed guard | \$12.34 Per hour / Guard | \$35,934.08 | \$107,802.24 | \$13.76 Per hour / Guard | \$40,069.12 | \$120,207.36 |

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|--|---|--------------------------------|---|-------------------------------------|------------------------------|---|-------------------------------------|------------------------------|
| ITEM NO. | LOCATION | ESTIMATED ANNUAL HOURS (A) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) |
| GROUP B - TRANSIT TERMINALS AND TRANSFER CENTER FACILITITES | | | | | | | | |
| 3 NORTHGATE TERMINAL (9348 DYER ST.) | | | | | | | | |
| 4. | Eastside Terminal - 1165 Sunmount One (1) armed guard/shift 20 hours / 7 days / week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$12.34 Per hour / Guard | \$89,835.20 | \$269,505.60 | \$13.76 Per hour / Guard | \$100,172.80 | \$300,518.40 |
| 5. | Robert E. McKee Five Points Terminal - 2830 Montana One (1) armed guard per shift; 20 hours/7 days/week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$12.34 Per hour / Guard | \$89,835.20 | \$269,505.60 | \$13.76 Per hour / Guard | \$100,172.80 | \$300,518.40 |
| 6. | Al Jefferson Westside Transit Terminal 7535 Remcon Circle One (1) armed guard / shift 20 hours/7 days / week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$12.34 Per hour / Guard | \$89,835.20 | \$269,505.60 | \$13.76 Per hour / Guard | \$100,172.80 | \$300,518.40 |
| 7. | Glory Road Transit Terminal 100 E. Glory Road One (1) armed guard / shift 24 hours/7 days / week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$12.34 Per hour / Guard | \$107,802.24 | \$323,406.72 | \$13.76 Per hour / Guard | \$120,207.36 | \$360,622.08 |
| 8. | Nestor A. Valencia Mission Valley Transit Terminal 9051 Alameda One (1) armed guard / shift 20 hours/7 days / week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$12.34 Per hour / Guard | \$89,835.20 | \$269,505.60 | \$13.76 Per hour / Guard | \$100,172.80 | \$300,518.40 |

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|--|--|--|---|-------------------------------------|------------------------------|--|-------------------------------------|------------------------------|
| ITEM NO. | LOCATION | ESTIMATED ANNUAL HOURS (A) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) |
| GROUP B - TRANSIT TERMINALS AND TRANSFER CENTER FACILITITES | | | | | | | | |
| 3 NORTHGATE TERMINAL (9348 DYER ST.) | | | | | | | | |
| 9. | Far Eastside Terminal 12950 R. C. Poe One (1) armed guard / shift 20 hours / 7 days / week (estimated 140 hours / week) | Pending 2021 Service 7,280 Hours per armed guard | \$12.34 Per hour / Guard | \$89,835.20 | \$269,505.60 | \$13.76 Per hour / Guard | \$100,172.80 | \$300,518.40 |
| GROUP B - ANNUAL TOTAL | | | | \$1,024,121.28 | | | \$1,141,969.92 | |
| GROUP B - 3-YEAR TOTAL: | | | | \$3,072,363.84 | | | \$3,425,909.76 | |
| GROUP C - BRIO CORRIDORS | | | | | | | | |
| 1. | Three (3) armed guards are required per shift. Hours to be determined prior to project completion/route start-up | 6,240 Hours per armed guard | \$12.34 Per hour / Guard | \$77,001.60 | \$231,004.80 | \$13.76 Per hour / Guard | \$85,862.40 | \$257,587.20 |
| GROUP D - ADDITIONAL SERVICES | | | | | | | | |
| 1. | Additional Armed Guard Services Temporary - As Needed | 2,000 Hours | \$12.34 Per hour / Guard | \$24,680.00 | \$74,040.00 | \$13.76 Per hour / Guard | \$27,520.00 | \$82,560.00 |
| TOTAL | | | | | | | | |
| TOTAL ESTIMATED (GROUPS A THROUGH D) – ANNUAL TOTAL | | | | \$1,449,209.60 | | | \$1,662,886.72 | |
| TOTAL ESTIMATED (GROUPS A THROUGH D) – 3-YEAR TOTAL | | | | \$4,347,628.80 | | | \$4,988,660.16 | |

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| | MIKE GARCIA MERCHANT SECURITY, LLC EL PASO, TX | OKLAHOMA INVESTIGATIVE GROUP, INC. DBA TRICORPS SECURITY OKC, OK |
|---|---|--|
| <p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> | | |
| <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| <p>NO OPTION OFFERED</p> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <p>PAYMENT TERMS:</p> | NET - 30 DAYS | NET - 30 DAYS |
| <p>AMENDMENT ACKNOWLEDGED:</p> | N/A | N/A |

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|---|--|--|--|-------------------------------------|------------------------------|--|-------------------------------------|------------------------------|
| ITEM NO. | LOCATION | ESTIMATED ANNUAL HOURS (A) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) |
| GROUP A - ADMINISTRATIVE & MAINTENANCE FACILITITES | | | | | | | | |
| 1. | Union Depot 700 San Francisco Ave. One guard per shift required 24 hours / 7 days / week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$15.55 Per hour / Guard | \$135,844.80 | \$407,534.40 | \$21.82 Per hour / Guard | \$190,619.52 | \$571,858.56 |
| 2. | Montana O&M Center 10151 Montana Ave/ Two (2) armed guards are required per shift 24 hours / 7 days / week (estimated 336 hours / week) | 17,472 Hours (Estimated 8,736 hours total for each armed guard) | \$15.55 Per hour / Guard | \$271,689.60 | \$815,068.80 | \$21.82 Per hour / Guard | \$381,239.04 | \$1,143,717.12 |
| GROUP A - ANNUAL TOTAL | | | | \$407,534.40 | | | \$571,858.56 | |
| GROUP A - 3-YEAR TOTAL: | | | | \$1,222,603.20 | | | \$1,715,575.68 | |

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| GROUP B - TRANSIT TERMINALS AND TRANSFER CENTER FACILITITES | | | | | | | | |
| 1. | UPTT 400 W San Antonio Ave. One (1) armed guard per shift 24 hours/7 days/week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$15.68 Per hour / Guard | \$136,980.48 | \$410,941.44 | \$21.82 Per hour / Guard | \$190,619.52 | \$571,858.56 |
| 2 DOWNTOWN TRANSFER CENTER (601 S. SANTA FE ST.) | | | | | | | | |
| 2a. | Two (2) armed guards per shift 16 hours / 7 days / week (estimated 224 hours / week) | 11,648 Hours (Estimated 5,824 hours total per shift) | \$15.68 Per hour / Guard | \$182,640.64 | \$547,921.92 | \$21.82 Per hour / Guard | \$254,159.36 | \$762,478.08 |
| 2b. | One (1) armed guard 8 hour shift / 7 days / week (estimated 56 hours / week) | 2,912 Hours per armed guard | \$15.68 Per hour / Guard | \$45,660.16 | \$136,980.48 | \$21.82 Per hour / Guard | \$63,539.84 | \$190,619.52 |
| 2c. | One (1) Lt. armed guard from 8 am – 5 pm with an hour break | 2,912 Hours per armed guard | \$15.68 Per hour / Guard | \$45,660.16 | \$136,980.48 | \$21.82 Per hour / Guard | \$63,539.84 BIDDER'S PRICE \$65,840.32 | \$190,619.52 BIDDER'S PRICE \$197,520.96 |
| 3 NORTHGATE TERMINAL (9348 DYER ST.) | | | | | | | | |
| 3a. | One (1) armed guard per shift 24 hours / 7days / week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$15.68 Per hour / Guard | \$136,980.48 | \$410,941.44 | \$21.82 Per hour / Guard | \$190,619.52 | \$571,858.56 |
| 3b. | One (1) armed guard per shift; 8 hours / 7days / week (estimated 56 hours / week) | 2,912 Hours per armed guard | \$15.68 Per hour / Guard | \$45,660.16 | \$136,980.48 | \$21.82 Per hour / Guard | \$63,539.84 | \$190,619.52 |

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| GROUP B - TRANSIT TERMINALS AND TRANSFER CENTER FACILITITES | | | | | | | | |
| 3 NORTHGATE TERMINAL (9348 DYER ST.) | | | | | | | | |
| 4. | Eastside Terminal - 1165 Sunmount One (1) armed guard/shift 20 hours / 7 days / week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$15.68 Per hour / Guard | \$114,150.40 | \$342,451.20 | \$21.82 Per hour / Guard | \$158,849.60 | \$476,548.80 |
| 5. | Robert E. McKee Five Points Terminal - 2830 Montana One (1) armed guard per shift; 20 hours/7 days/week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$15.68 Per hour / Guard | \$114,150.40 | \$342,451.20 | \$21.82 Per hour / Guard | \$158,849.60 | \$476,548.80 |
| 6. | Al Jefferson Westside Transit Terminal 7535 Remcon Circle One (1) armed guard / shift 20 hours/7 days / week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$15.68 Per hour / Guard | \$114,150.40 | \$342,451.20 | \$21.82 Per hour / Guard | \$158,849.60 | \$476,548.80 |
| 7. | Glory Road Transit Terminal 100 E. Glory Road One (1) armed guard / shift 24 hours/7 days / week (estimated 168 hours / week) | 8,736 Hours per armed guard | \$15.68 Per hour / Guard | \$136,980.48 | \$410,941.44 | \$21.82 Per hour / Guard | \$190,619.52 | \$571,858.56 |
| 8. | Nestor A. Valencia Mission Valley Transit Terminal 9051 Alameda One (1) armed guard / shift 20 hours/7 days / week (estimated 140 hours / week) | 7,280 Hours per armed guard | \$15.68 Per hour / Guard | \$114,150.40 | \$342,451.20 | \$21.82 Per hour / Guard | \$158,849.60 | \$476,548.80 |

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| ITEM NO. | LOCATION | ESTIMATED ANNUAL HOURS (A) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) | HOURLY RATE (B) | ESTIMATED ANNUAL AMOUNT (A X B = C) | 36-MONTH TOTAL (C X 3 YEARS) |
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| 3 NORTHGATE TERMINAL (9348 DYER ST.) | | | | | | | | |
| 9. | Far Eastside Terminal 12950 R. C. Poe One (1) armed guard / shift 20 hours / 7 days / week (estimated 140 hours / week) | Pending 2021 Service 7,280 Hours per armed guard | \$15.68 Per hour / Guard | \$114,150.40 | \$342,451.20 | \$21.82 Per hour / Guard | \$158,849.60 | \$476,548.80 |
| GROUP B - ANNUAL TOTAL | | | | \$1,301,314.56 | | | \$1,810,885.44 BIDDER'S PRICE \$1,813,185.92 | |
| GROUP B - 3-YEAR TOTAL: | | | | \$3,903,943.68 | | | \$5,432,656.32 BIDDER'S PRICE \$5,439,557.76 | |
| GROUP C - BRIO CORRIDORS | | | | | | | | |
| 1. | Three (3) armed guards are required per shift. Hours to be determined prior to project completion/route start-up | 6,240 Hours per armed guard | \$15.40 Per hour / Guard | \$96,096.00 | \$288,288.00 | \$21.82 Per hour / Guard | \$136,156.80 BIDDER'S PRICE \$2,564,841.28 | \$408,470.40 BIDDER'S PRICE \$7,694,523.84 |
| GROUP D - ADDITIONAL SERVICES | | | | | | | | |
| 1. | Additional Armed Guard Services Temporary - As Needed | 2,000 Hours | \$15.75 Per hour / Guard | \$31,500.00 | \$94,500.00 | \$21.82 Per hour / Guard | \$43,640.00 | \$130,920.00 |
| TOTAL | | | | | | | | |
| TOTAL ESTIMATED (GROUPS A THROUGH D) – ANNUAL TOTAL | | | | \$1,836,444.96 | | | \$2,562,540.80 BIDDER'S PRICE \$2,533,071.36 | |
| TOTAL ESTIMATED (GROUPS A THROUGH D) – 3-YEAR TOTAL | | | | \$5,509,334.88 | | | \$7,687,622.40 BIDDER'S PRICE \$7,533,071.36 | |

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|---|--|--|
| <p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> | | |
| <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <p>NO OPTION OFFERED</p> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| <p>PAYMENT TERMS:</p> | NET - 30 DAYS | 1% - 10 DAYS |
| <p>AMENDMENT ACKNOWLEDGED:</p> | N/A | N/A |
| <p>BIDS SOLICITED: 36 LOCAL BIDS SOLICITED: 24 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 1 NO BID: 0</p> | | |

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