



# CITY OF EL PASO BID TABULATION



BID ITEM: Ammunition (Re-Bid)		BID # 2020-1029	
BID DATE: June 17, 2020		DEPARTMENT: Police	
		G T Distributors, Inc. Austin, TX	Precision Delta Corporation Ruleville, MS
<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>	
<b>ITEM DESCRIPTION</b>		<b>NET OR % DISCOUNT OR MARKUP</b>	<b>NET OR % DISCOUNT OR MARKUP</b>
ITEM 1:	Ammunition	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>50</u> % DISCOUNT <input checked="" type="checkbox"/>	<u>51</u> % DISCOUNT <input checked="" type="checkbox"/>
		+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the ___ Price List or Catalog <small>(note Manufacturer or Brand Name, as applicable)</small>		<u>Vista LE (Federal, Speer/CCI/Blazer, FOF)</u>	<u>Winchester</u>
List Number _____ Dated _____		N/A <u>01/01/2020</u>	<u>Winchester Law Enforcement MSRP</u> <u>2020</u>
<b>TYPE OF PRICE LIST</b>			
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input checked="" type="checkbox"/>		<input checked="" type="checkbox"/> <u>List Price</u>	<input checked="" type="checkbox"/> <u>Retail MSRP for Law Enforcement Agencies</u>

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<b>ITEM DESCRIPTION</b>		<b>NET OR % DISCOUNT OR MARKUP</b>	<b>NET OR % DISCOUNT OR MARKUP</b>
ITEM 2:	Ammunition	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>43</u> % DISCOUNT <input checked="" type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>
		+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the _____ Price List or Catalog (note Manufacturer or Brand Name, as applicable)		<u>Hornady</u>	
List Number _____ Dated _____		<u>N/A</u> <u>01/01/2020</u>	_____ _____
TYPE OF PRICE LIST WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____		<input checked="" type="checkbox"/> <u>MSRP</u>	<input type="checkbox"/> _____

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ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 3:	Ammunition	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>5</u> % DISCOUNT <input checked="" type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>
		+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the Price List or Catalog <small>(note Manufacturer or Brand Name, as applicable)</small>		<u>Defense Technology</u>	
List Number _____ Dated _____		<u>N/A</u> <u>06/01/2020</u>	_____ _____
TYPE OF PRICE LIST WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input checked="" type="checkbox"/> <u>Agency List</u>		<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

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<b>ITEM DESCRIPTION</b>		<b>NET OR % DISCOUNT OR MARKUP</b>	<b>NET OR % DISCOUNT OR MARKUP</b>
ITEM 4:	Ammunition	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>40</u> % DISCOUNT <input checked="" type="checkbox"/>	___ % DISCOUNT <input type="checkbox"/>
		+ ___ % MARKUP <input type="checkbox"/>	+ ___ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the Price List or Catalog <small>(note Manufacturer or Brand Name, as applicable)</small>		<u>Super Vel</u>	
List Number _____ Dated _____		<u>N/A</u> <u>01/01/2020</u>	=
<b>TYPE OF PRICE LIST</b>			
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input checked="" type="checkbox"/> <u>MSRP</u>		<input type="checkbox"/>	<input type="checkbox"/>

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<b>PART A: PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>	
<b>ITEM DESCRIPTION</b>		<b>NET OR % DISCOUNT OR MARKUP</b>	<b>NET OR % DISCOUNT OR MARKUP</b>
ITEM 5:	Ammunition	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the Price List or Catalog (note Manufacturer or Brand Name, as applicable)		<u>UTM</u>	
List Number _____ Dated _____		13 <u>03/06/2020</u>	
<b>TYPE OF PRICE LIST</b>			
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
DEALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input checked="" type="checkbox"/> <u>Manufacturer's Price List</u>	<input type="checkbox"/>

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		G T Distributors, Inc. Austin, TX	Precision Delta Corporation Ruleville, MS	
PART B: SAMPLE PRICING				
<b>ITEM</b>  <b>1.</b>	<b>DESCRIPTION:</b>	.308 Caliber 165 Grain	.308 Caliber 165 Grain	Bidder's Description: .308 Caliber 168 Grain
	<b>MANUFACTURER PART NUMBER:</b>	Federal LE 308T1	Winchester S308M	
	<b>BIDDER PART NUMBER:</b>	FC-LE308T1	S308M	
	<b>PRICE LIST COST (before Discount or Mark-up)</b>	\$795.80	\$372.90	
	<b>CITY'S COST (after Discount or Mark-up)</b>	\$397.90	\$182.72 per 200 Rds/case	
<b>ITEM</b>  <b>2.</b>	<b>DESCRIPTION:</b>	.338 Caliber 250 Grain	.338 Caliber 250 Grain	
	<b>MANUFACTURER PART NUMBER:</b>	Federal GM338LM	No Bid	
	<b>BIDDER PART NUMBER:</b>	FC-GM338LM		
	<b>PRICE LIST COST (before Discount or Mark-up)</b>	\$1,671.80		
	<b>CITY'S COST (after Discount or Mark-up)</b>	\$835.90		
<b>ITEM</b>  <b>3.</b>	<b>DESCRIPTION:</b>	.50 Caliber 647 Grain	.50 Caliber 647 Grain	
	<b>MANUFACTURER PART NUMBER:</b>	Hornady 8270	No Bid	
	<b>BIDDER PART NUMBER:</b>	HORNADY-8270		
	<b>PRICE LIST COST (before Discount or Mark-up)</b>	\$870.40		
	<b>CITY'S COST (after Discount or Mark-up)</b>	\$496.13		
<b>ITEM</b>  <b>4.</b>	<b>DESCRIPTION:</b>	DT- 1210 Def-Tec #35 Launch Cort	DT- 1210 Def-Tec #35 Launch Cort	
	<b>MANUFACTURER PART NUMBER:</b>	DefTech 1210	No Bid	
	<b>BIDDER PART NUMBER:</b>	DT-1210		
	<b>PRICE LIST COST (before Discount or Mark-up)</b>	\$8.75		
	<b>CITY'S COST (after Discount or Mark-up)</b>	\$8.31		

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<b>PART B: SAMPLE PRICING</b>				
<b>ITEM</b>  5.	DESCRIPTION:	DT- 1026 Def-Tec Mod 4Cs Charger	DT- 1026 Def-Tec Mod 4Cs Charger	
	MANUFACTURER PART NUMBER:	DefTech 1026	No Bid	
	BIDDER PART NUMBER:	DT-1026		
	PRICE LIST COST (before Discount or Mark-up)	\$47.00		
	CITY'S COST (after Discount or Mark-up)	\$44.65		
<b>ITEM</b>  6.	DESCRIPTION:	DT- 6064 Foam Rubber Baton 40 mm	DT- 6064 Foam Rubber Baton 40 mm	
	MANUFACTURER PART NUMBER:	DefTech 6064	No Bid	
	BIDDER PART NUMBER:	DT-6064		
	PRICE LIST COST (before Discount or Mark-up)	\$26.00		
	CITY'S COST (after Discount or Mark-up)	\$24.70		
<b>ITEM</b>  7.	DESCRIPTION:	DT- 1210 Def-Tec #35 Launch Cort	DT- 1210 Def-Tec #35 Launch Cort	
	MANUFACTURER PART NUMBER:	DefTech 1210	No Bid	
	BIDDER PART NUMBER:	DT-1210		
	PRICE LIST COST (before Discount or Mark-up)	\$6.95		
	CITY'S COST (after Discount or Mark-up)	\$6.60		
<b>ITEM</b>  8.	DESCRIPTION:	FOF-FF556BI Force on Force Ammo 5.56 Blue	FOF-FF556BI Force on Force Ammo 5.56 Blue	
	MANUFACTURER PART NUMBER:	Force on Force FF559B1	No Bid	
	BIDDER PART NUMBER:	FOF-FF556B1		
	PRICE LIST COST (before Discount or Mark-up)	\$718.72		
	CITY'S COST (after Discount or Mark-up)	\$359.36		

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PART B: SAMPLE PRICING				
<b>9.</b>	DESCRIPTION:	FOF- FF9B2 Force on Force Ammo 9mm Blue	FOF- FF9B2 Force on Force Ammo 9mm Blue	
	MANUFACTURER PART NUMBER:	Force on Force FF9B2	No Bid	
	BIDDER PART NUMBER:	FOF-FF9B2		
	PRICE LIST COST (before Discount or Mark-up)	\$633.76		
	CITY'S COST (after Discount or Mark-up)	\$316.88		
<b>10.</b>	DESCRIPTION:	12 ga Slug	12 ga Slug	
	MANUFACTURER PART NUMBER:	Federal F127 RS	Winchester RA12RS15	
	BIDDER PART NUMBER:	FC-F127RS	RA12RS15	
	PRICE LIST COST (before Discount or Mark-up)	\$331.00	\$266.50	
	CITY'S COST (after Discount or Mark-up)	\$165.50	\$130.59 <small>Bidder's Cost: *per 250 rd case \$130.585</small>	
<b>11.</b>	DESCRIPTION:	9 mm Duty SCHP or JHP minimum 115 grain	9 mm Duty SCHP or JHP minimum 115 grain	
	MANUFACTURER PART NUMBER:	Super Vel SV9115SCHP-20	Winchester RA9T	
	BIDDER PART NUMBER:	SV9115SCHP-20	RA9T	
	PRICE LIST COST (before Discount or Mark-up)	\$27.95	\$261.70	
	CITY'S COST (after Discount or Mark-up)	\$16.77	\$128.23 <small>Bidder's Cost: *per 500 rd case \$128.233</small>	
<b>12.</b>	DESCRIPTION:	9 mm Practice FMJ	9 mm Practice FMJ	
	MANUFACTURER PART NUMBER:	CCI Blazer	Winchester Q4172	
	BIDDER PART NUMBER:	CCI-3509	Q4172	
	PRICE LIST COST (before Discount or Mark-up)	\$398.40	\$191.20	
	CITY'S COST (after Discount or Mark-up)	\$199.20	\$93.69 <small>Bidder's Cost: *per 500 rd case \$93.688</small>	

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<b>PART B: SAMPLE PRICING</b>				
ITEM  13.	DESCRIPTION:	40mm Ferret OC, CS and Powder CS	40mm Ferret OC, CS and Powder CS	
	MANUFACTURER PART NUMBER:	DefTech 2260 (Liquid OC)	No Bid	
	BIDDER PART NUMBER:	DT-2260		
	PRICE LIST COST (before Discount or Mark-up)	\$25.95		
	CITY'S COST (after Discount or Mark-up)	\$24.65		
ITEM  14.	DESCRIPTION:	Riot Control Grenade CS	Riot Control Grenade CS	
	MANUFACTURER PART NUMBER:	DefTech 1082	No Bid	
	BIDDER PART NUMBER:	DT-1082		
	PRICE LIST COST (before Discount or Mark-up)	\$26.30		
	CITY'S COST (after Discount or Mark-up)	\$24.99		
ITEM  15.	DESCRIPTION:	Tripe Chaser Grenades Continuous Discharge CS	Tripe Chaser Grenades Continuous Discharge CS	
	MANUFACTURER PART NUMBER:	DefTech 1026	No Bid	
	BIDDER PART NUMBER:	DT-1026		
	PRICE LIST COST (before Discount or Mark-up)	\$47.00		
	CITY'S COST (after Discount or Mark-up)	\$44.65		
ITEM  16.	DESCRIPTION:	Distraction Device Reloads- 15 Gram	Distraction Device Reloads- 15 Gram	
	MANUFACTURER PART NUMBER:	DefTech 8901	No Bid	
	BIDDER PART NUMBER:	DT-8901		
	PRICE LIST COST (before Discount or Mark-up)	\$33.00		
	CITY'S COST (after Discount or Mark-up)	\$31.35		

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<b>PART B: SAMPLE PRICING</b>									
ITEM 17.	DESCRIPTION:		40 mm Skat Shell Saf-Smoke Product		40 mm Skat Shell Saf-Smoke Product				
	MANUFACTURER PART NUMBER:		DefTech6173		No Bid				
	BIDDER PART NUMBER:		DT-6173						
	PRICE LIST COST (before Discount or Mark-up)		\$34.55						
	CITY'S COST (after Discount or Mark-up)		\$32.82						
ITEM 18.	DESCRIPTION:		.45 ACP Duty SCHP or JHP minimum 160 grain		.45 ACP Duty SCHP or JHP minimum 160 grain				
	MANUFACTURER PART NUMBER:		Super Vel SV45160SCHP-20		Winchester RA45T				
	BIDDER PART NUMBER:		SV45160SCHP-20		RA45T				
	PRICE LIST COST (before Discount or Mark-up)		\$39.95		\$351.00				
	CITY'S COST (after Discount or Mark-up)		\$23.97		\$171.99		*per 500 rd case		
ITEM 19.	DESCRIPTION:		.45 ACP Practice FMJ		.45 ACP Practice FMJ				
	MANUFACTURER PART NUMBER:		CCI Blazer		Winchester Q4170				
	BIDDER PART NUMBER:		CCI-3570		Q4170				
	PRICE LIST COST (before Discount or Mark-up)		\$358.40		\$267.30				
	CITY'S COST (after Discount or Mark-up)		\$179.20 Bidders Cost \$329.20		\$130.98 Bidder's Cost: \$130.977		*per 500 rd case		
Total (items 1-19)			\$6,101.68	\$3,233.53 Bidders Cost \$3,383.53	\$1,710.60	\$838.20 Bidders Cost \$838.193	\$0.00	\$0.00	

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	<b>G T Distubutors, Inc.</b> <b>Austin, TX</b>	<b>Precision Delta Corporation</b> <b>Ruleville, MS</b>	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/>  <input type="checkbox"/>	<input checked="" type="checkbox"/>  <input type="checkbox"/>	<input type="checkbox"/>  <input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET-30 DAYS</b>	<b>NET - 30 DAYS</b>	
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>30-180* DAYS</b>	<b>30-90* DAYS</b>	
Within ___ consecutive calendar days.	*COVID-19 and widespread protests/riots have caused severe demand spikes for ammunition and less-lethal items. While we try to keep many things in-stock, availability from the manufacturers has been unpredictable since March 2020.	*Delivery times depend upon product supply and product demand at the time orders are placed. We work directly with Winchester to furnish all or partial orders as needed on an emergency basis.	
Within ___ hours or overnight after receipt of verbal order in cases of emergency	***While we have the ability to ship in-stock items overnight, some of the example items are special-order only and would not be available within 24hrs.	<b>1-2+ days</b>	
<b>AMENDMENTS ACKNOWLEDGED:</b>	<b>NO</b>	<b>Yes</b>	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
<b>BIDS SOLICITED: 29    LOCAL BIDS SOLICITED: 4    BIDS RECEIVED: 2    LOCAL BIDS RECEIVED: 0    NO BID: 0</b>			

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