



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: MAY 20, 2020

Solicitation #: 2020-795

Project Name: PERSONAL PROTECTIVE EQUIPMENT (PPE) CLOTHING CLEANING AND REPAIR

Department: FIRE

				DELTA FIRE & SAFETY INC dba DELTA INDUSTRIAL SERVICE & SUPPLY PORT NECHES, TX			FIRE W.I.R.E. LLC ALBUQUERQUE, NM			LION GROUP INC. dba LION TOTALCARE, INC. DAYTON, OH		
GROUP I				(A) MAINTENANCE COST OF PPE								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D
		MIN.	MAX. (A)									
1.	PATCH FABRIC - HOLE OR TEAR IN OUTER SHELL											
a.	SMALL 2" X 2"	50	200	\$15.25	\$3,050.00	\$9,150.00	\$36.00	\$7,200.00	\$21,600.00	\$4.12	\$824.00	\$2,472.00
b.	MEDIUM 4" X 4"	50	200	\$18.50	\$3,700.00	\$11,100.00	\$57.00	\$11,400.00	\$34,200.00	\$8.76	\$1,752.00	\$5,256.00
c.	LARGE 6" X 6"	25	100	\$21.50	\$2,150.00	\$6,450.00	\$62.00	\$6,200.00	\$18,600.00	\$15.48	\$1,548.00	\$4,644.00
d.	REPAIR TEAR AROUND METAL HOOK AND LATCH	5	20	\$15.25	\$305.00	\$915.00	\$36.00	\$720.00	\$2,160.00	\$8.50	\$170.00	\$510.00
e.	REPAIR, OR REPLACE FULL FRONT ZIPPER IF PART OF STRUCTURAL COMPONENT	5	25	\$36.00	\$900.00	\$2,700.00	\$35.00	\$875.00	\$2,625.00	\$37.08	\$927.00	\$2,781.00

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DATE: 6/8/20



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GROUP I				(A) MAINTENANCE COST OF PPE								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D
		MIN.	MAX. (A)									
2.	REPAIR TRIM STITCHING	75	150	\$2.10	\$315.00	\$945.00	\$0.30	\$45.00	\$135.00	\$3.09	\$463.50	\$1,390.50
3.	REPLACE CUFFS											
a.	COAT	25	100	\$35.02	\$3,502.00	\$10,506.00	\$35.00	\$3,500.00	\$10,500.00	\$12.36	\$1,236.00	\$3,708.00
b.	PANTS	75	150	\$35.02	\$5,253.00	\$15,759.00	\$53.00	\$7,950.00	\$23,850.00	\$15.45	\$2,317.50	\$6,952.50

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GROUP I				(A) MAINTENANCE COST OF PPE								
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		MIN.	MAX. (A)									
4.	VELCRO FLY (NO HARDWARE) REPLACEMENT											
a.	COAT	100	300	\$27.00	\$8,100.00	\$24,300.00	\$33.00	\$9,900.00	\$29,700.00	\$30.90	\$9,270.00	\$27,810.00
b.	PANTS	25	100	\$25.00	\$2,500.00	\$7,500.00	\$22.00	\$2,200.00	\$6,600.00	\$15.45	\$1,545.00	\$4,635.00
5.	REPLACE 6" OF REFLECTIVE TAPE	5	25	\$76.50	\$1,912.50	\$5,737.50	\$12.00	\$300.00	\$900.00	\$6.18	\$154.50	\$463.50
6.	RE-FURBISH POCKET	20	60	\$28.45	\$1,707.00	\$5,121.00	\$62.00	\$3,720.00	\$11,160.00	\$17.00	\$1,020.00	\$3,060.00

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GROUP I				(A) MAINTENANCE COST OF PPE								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D
		MIN.	MAX. (A)									
7.	REPLACE HARDWARE	100	200	\$8.00	\$1,600.00	\$4,800.00	\$3.00	\$600.00	\$1,800.00	\$0.00	\$0.00	\$0.00
SEE 7 A-C FOR PRICING												
a.	BUTTON SNAP	75	150	\$4.00	\$600.00	\$1,800.00	\$3.00	\$450.00	\$1,350.00	\$3.09	\$463.50	\$1,390.50
b	HOOK AND D RING	5	10	\$24.00	\$240.00	\$720.00	\$16.00	\$160.00	\$480.00	\$12.36	\$123.60	\$370.80
8	SUSPENDER ANCHOR	50	100	\$3.00	\$300.00	\$900.00	\$3.00	\$300.00	\$900.00	\$3.09	\$309.00	\$927.00
9	REPAIR THERMAL LINER (PER PATCH)	20	80	\$30.90	\$2,472.00	\$7,416.00	\$36.00	\$2,880.00	\$8,640.00	\$8.76	\$700.80	\$2,102.40

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Department: FIRE

GROUP I				(A) MAINTENANCE COST OF PPE								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D
		MIN.	MAX. (A)									
10	REPAIR MOISTURE LINER (PER PATCH)	75	150	\$10.00	\$1,500.00	\$4,500.00	\$14.00	\$2,100.00	\$6,300.00	\$12.60	\$1,890.00	\$5,670.00
11	SPECIALIZED CLENAING - REMOVAL OF SMALL (2"X2" OR LESS) TAR OR PAINT STAIN	15	50	\$15.00	\$750.00	\$2,250.00	\$4.00	\$200.00	\$600.00	\$0.00	\$0.00	\$0.00
12	SEAM TAPE FOR MOISTURE BARRIER (PER INCH)	1500	3000	\$3.00	\$9,000.00	\$27,000.00	\$2.00	\$6,000.00	\$18,000.00	\$1.03	\$3,090.00	\$9,270.00
13	SHORTS FOR MOISTURE BARRIER	5	10	\$80.00	\$800.00	\$2,400.00	\$30.00	\$300.00	\$900.00	\$5.00	\$50.00	\$150.00
TOTAL GROUP 1 (A) (ITEMS 1-13)					\$50,656.50	\$151,969.50		\$67,000.00	\$201,000.00		\$27,854.40	\$83,563.20

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GROUP I				(B) ADVANCE CLEANING								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D
		MIN.	MAX. (A)									
1.	STRUCTURAL COAT	150	250	\$21.00	\$5,250.00	\$15,750.00	\$19.00	\$4,750.00	\$14,250.00	\$14.42	\$3,605.00	\$10,815.00
2.	STRUCTURAL PANT	200	300	\$21.00	\$6,300.00	\$18,900.00	\$19.00	\$5,700.00	\$17,100.00	\$14.42	\$4,326.00	\$12,978.00
SUBTOTAL GROUP 1 (B) (ITEMS 1 & 2)					\$11,550.00	\$34,650.00		\$10,450.00	\$31,350.00		\$7,931.00	\$23,793.00
GROUP I				(C) ADVANCE INSPECTION								
1.	STRUCTURAL COAT	150	250	\$15.00	\$3,750.00	\$11,250.00	\$17.00	\$4,250.00	\$12,750.00	\$14.42	\$3,605.00	\$10,815.00
2.	STRUCTURAL PANT	200	300	\$15.00	\$4,500.00	\$13,500.00	\$17.00	\$5,100.00	\$15,300.00	\$14.42	\$4,326.00	\$12,978.00
SUBTOTAL GROUP 1 (C) (ITEMS 1 & 2)					\$8,250.00	\$24,750.00		\$9,350.00	\$28,050.00		\$7,931.00	\$23,793.00

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GROUP I				(D) SHIPPING AND HANDLING								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D	UNIT PRICE (B)	ANNUAL TOTAL (A) X (B) = C	3-YR TOTAL C X (3) = D
		MIN.	MAX. (A)									
1.	SHIPPING & HANDLING PER ITEM	350	550	\$10.00	\$5,500.00	\$16,500.00	\$6.00	\$3,300.00	\$9,900.00	\$0.00	\$0.00	\$0.00
SUBTOTAL GROUP 1 (D) (ITEM 1)					\$5,500.00	\$16,500.00		\$3,300.00	\$9,900.00		\$0.00	\$0.00

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				TOTAL ANNUAL PRICE	3 YEAR TOTAL		TOTAL ANNUAL PRICE	3 YEAR TOTAL		TOTAL ANNUAL PRICE	3 YEAR TOTAL
TOTAL GROUP 1 (A-D)				\$75,956.50	\$227,869.50		\$90,100.00	\$270,300.00		\$43,716.40	\$131,149.20

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GROUP II			(A) NFPA 1851 TRAINING CLASSES						
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	TOTAL ANNUAL PRICE (B) X (C) = D	UNIT PRICE (B)	TOTAL ANNUAL PRICE (B) X (C) = D	UNIT PRICE (B)	TOTAL ANNUAL PRICE (B) X (C) = D
		MIN.	MAX. (A)						
1.	ONE (1) CONSECUTIVE NFPA 1851 ADVANCE INSPECTOR TRAINING CLASSES IN EL PASO FD FACILITY TO FIRE DEPARTMENT PERSONNEL ON ANNUAL BASES			\$525.00	\$525.00	0.00 N/C	0.00 N/C	\$0.00	\$0.00
TOTAL GROUP II (A)					\$525.00		\$0.00 N/C		\$0.00
				TOTAL PRICE ANNUAL	3 YR TOTAL	TOTAL PRICE ANNUAL	3 YR TOTAL	TOTAL PRICE ANNUAL	3 YR TOTAL
GRAND TOTAL GROUP I & II				\$76,481.50	\$229,444.50 <small>Bidder's Price: \$228,394.50</small>	\$90,100.00	\$270,300.00	\$43,716.40	\$131,149.20

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THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE A THE TERM OF THE AGREEMENT, BY GIVING THE CON NOTICE WITHIN THE TIME PERIOD NOTED ON THE SEL TERM OF THIS CONTRACT SHALL BE BASED ON ONE BELOW AND UNDER THE SAME TERMS AND CONDITIO OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXIPRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	Net 30 Days	Net 30 Days	Net 30 Days
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 8 LOCAL BIDS SOLICITED: 0 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 0 NO BID: 0			

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