



**CITY OF EL PASO
 BID TABULATION FORM**



Project Name: Security Guard Services– Airport
Bid Opening Date: December 16, 2020

Solicitation #: 2021-0207
Department: Airport

			Andy Frain Services, Inc. Aurora, IL Bidder 1 of 12			Blackstone Security Services of Texas, Inc. Phoenix, AZ Bidder 2 of 12			Global Security Consulting Group, Inc. Garden City, NY Bidder 3 of 12		
ITEM NO.	Description	ANNUAL ESTIMATED HOURS	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual Estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual Estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)	UNIT PRICE (Per Hour)	ANNUAL TOTAL (Annual Estimated Hours x Unit Price)	3 YEAR TOTAL (Annual Total x 3)
1.	Rover/Supervisor (Unarmed) with Vehicle	8,760	\$23.85	\$208,926.00 Bidder's Price: \$208,892.31	\$626,778.00 Bidder's Price: \$626,676.92	\$14.29	\$125,180.40	\$375,541.20	\$26.92	\$235,819.20	\$707,457.60
2.	Security Guard (Unarmed) for Staffed Guard Posts	48,180	\$20.00	\$963,600.00	\$2,890,800.00	\$11.87	\$571,896.60	\$1,715,689.80	\$20.91	\$1,007,443.80	\$3,022,331.40
3.	Rover/Security Guard (Unarmed with Vehicle-As needed/As assigned)	3,091	\$20.77	\$64,200.07 Bidder's Price: \$64,197.69	\$192,600.21 Bidder's Price: \$192,593.08	\$11.87	\$36,690.17	\$110,070.51	\$27.75	\$85,775.25	\$257,325.75
4.	Security Guard (Unarmed)-As needed/As Assigned	8,067	\$20.00	\$161,340.00	\$484,020.00	\$11.87	\$95,755.29	\$287,265.87	\$20.91	\$168,680.97	\$506,042.91
TOTAL				\$1,398,066.07 Bidder's Price: \$1,398,030.00	\$4,194,198.21 Bidder's Price: \$4,194,090.00		\$829,522.46	\$2,488,567.38		\$1,497,719.22	\$4,493,157.66

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<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
AMENDMENTS ACKNOWLEDGED:	No	Yes	Yes

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			International Security Agency, Inc dba ISA McAllen, TX Bidder 4 of 12			Mike Garcia Merchant Security, LLC El Paso, TX Bidder 5 of 12			Oklahoma Investigative Group, Inc. dba TriCorps Security OKC, OK Bidder 6 of 12		
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1.	Rover/Supervisor (Unarmed) with Vehicle	8,760	\$19.21	\$168,279.60	\$504,838.80	\$12.45	\$109,062.00	\$327,186.00	\$19.00	\$166,440.00	\$499,320.00
2.	Security Guard (Unarmed) for Staffed Guard Posts	48,180	\$15.88	\$765,098.40	\$2,295,295.20	\$12.45	\$599,841.00	\$1,799,523.00	\$16.00	\$770,880.00	\$2,312,640.00
3.	Rover/Security Guard (Unarmed with Vehicle-As needed/As assigned)	3,091	\$16.56	\$51,186.96	\$153,560.88	\$12.45	\$38,482.95	\$115,448.85	\$17.00	\$52,547.00	\$157,641.00
4.	Security Guard (Unarmed)-As needed/As Assigned	8,067	\$15.88	\$128,103.96	\$384,311.88	\$12.45	\$100,434.15	\$301,302.45	\$16.00	\$129,072.00	\$387,216.00
TOTAL				\$1,112,668.92	\$3,338,006.76		\$847,820.10	\$2,543,460.30		\$1,118,939.00	\$3,356,817.00

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			Superior Security & Investigations of Shawnee, Inc. dba Maltos Security Group Shawnee, OK Bidder 7 of 12			Tommie Landrum dba Gulf Coast Security Enterprises, LLC New Orleans, LA Bidder 8 of 12			Trans America Protection Corporation El Paso, TX Bidder 9 of 12		
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1.	Rover/Supervisor (Unarmed) with Vehicle	8,760	\$17.00	\$148,920.00	\$446,760.00	\$11.45	\$100,302.00	\$300,906.00	\$18.75	\$164,250.00	\$492,750.00
2.	Security Guard (Unarmed) for Staffed Guard Posts	48,180	\$17.00	\$819,060.00	\$2,457,180.00	\$11.45	\$551,661.00	\$1,654,983.00	\$15.75	\$758,835.00	\$2,276,505.00
3.	Rover/Security Guard (Unarmed with Vehicle-As needed/As assigned)	3,091	\$17.00	\$52,547.00	\$157,641.00	\$11.45	\$35,391.95	\$106,175.85	\$16.75	\$51,774.25	\$155,322.75
4.	Security Guard (Unarmed)- As needed/As Assigned	8,067	\$17.00	\$137,139.00	\$411,417.00	\$11.45	\$92,367.15	\$277,101.45	\$15.75	\$127,055.25	\$381,165.75
TOTAL				\$1,157,666.00 Bidder's Price: \$1,157,667.00	\$3,472,998.00 Bidder's Price: \$3,473,001.00		\$779,722.10	\$2,339,166.30		\$1,101,914.50	\$3,305,743.50

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1.	Rover/Supervisor (Unarmed) with Vehicle	8,760	\$21.34	\$186,938.40	\$560,815.20	\$13.81	\$120,975.60	\$362,926.80	\$27.64	\$242,126.40	\$726,379.20
2.	Security Guard (Unarmed) for Staffed Guard Posts	48,180	\$17.93	\$863,867.40	\$2,591,602.20	\$13.81	\$665,365.80	\$1,996,097.40	\$24.80	\$1,194,864.00	\$3,584,592.00
3.	Rover/Security Guard (Unarmed with Vehicle-As needed/As assigned)	3,091	\$18.61	\$57,523.51	\$172,570.53	\$13.81	\$42,686.71	\$128,060.13	\$26.33	\$81,386.03	\$244,158.09
4.	Security Guard (Unarmed)-As needed/As Assigned	8,067	\$18.61	\$150,126.87	\$450,380.61	\$13.81	\$111,405.27	\$334,215.81	\$24.80	\$200,061.60	\$600,184.80
TOTAL				\$1,258,456.18	\$3,775,368.54		\$940,433.38	\$2,821,300.14 <small>Bidder's Price: \$2,821,215.14</small>		\$1,718,438.03	\$5,155,314.09

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NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
AMENDMENTS ACKNOWLEDGED:	Yes	Yes	Yes
BIDS SOLICITED: 28 LOCAL BIDS SOLICITED: 19 BIDS RECEIVED: 12 LOCAL BIDS RECEIVED: 2 NO BID: 0			

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