



## CITY OF EL PASO BID TABULATION FORM



**PROJECT NAME:** Vending Machines (Re-Bid II)  
**BID OPENING DATE:** October 6, 2021

**BID NO:** 2021-1462  
**DEPARTMENT:** Public Health

		El Paso Snax Co. El Paso, TX 1 of 3		Pepsi Bottling Group El Paso, TX 2 of 3		Refreshing USA, LLC Everett, WA 3 of 3	
In addition, the vendor must agree to pay the higher of the two when compared to the monthly financial reports (monthly sales volume) that are specified in Section 3.3 – Specifications, Item 6.0 Financial Matters.		Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
ITEM NO.	DESCRIPTION	PERCENT OF MONTHLY GROSS REVENUE PAID TO CITY OF EL PASO (MINIMUM OF 15%) (A)	MINIMUM MONTHLY GUARANTEE TO CITY OF EL PASO (B)	PERCENT OF MONTHLY GROSS REVENUE PAID TO CITY OF EL PASO (MINIMUM OF 15%) (A)	MINIMUM MONTHLY GUARANTEE TO CITY OF EL PASO (B)	PERCENT OF MONTHLY GROSS REVENUE PAID TO CITY OF EL PASO (MINIMUM OF 15%) (A)	MINIMUM MONTHLY GUARANTEE TO CITY OF EL PASO (B)
1.	SNACK VENDING MACHINE SERVICE (Estimated 50 to 75 Vending Machines)	28.5% Per Machine	\$30.00 Per Machine	N/A Per Machine	N/A Per Machine	22.5% Per Machine	\$2,000.00 Per Machine
2.	BEVERAGE VENDING MACHINE SERVICE (Estimated 10 to 20 Vending Machines)	28.5% Per Machine	\$30.00 Per Machine	25% Per Machine	LEFT BLANK Per Machine	25% Per Machine	\$2,000.00 Per Machine
3.	ENTRÉE VENDING MACHINE SERVICE (Estimated 145 to 175 Vending Machines)	28.5% Per Machine	\$30.00 Per Machine	N/A Per Machine	N/A Per Machine	10% Per Machine	\$2,000.00 Per Machine

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: \_\_\_\_\_ /s/\_\_\_\_\_  
DATE: 11/23/2021



## CITY OF EL PASO BID TABULATION FORM



**PROJECT NAME:** Vending Machines (Re-Bid II)  
**BID OPENING DATE:** October 6, 2021

**BID NO:** 2021-1462  
**DEPARTMENT:** Public Health

			El Paso Snax Co. El Paso, TX 1 of 2				Pepsi Bottling Group El Paso, TX 2 of 2				Refreshing USA, LLC Everett, WA 3 of 3			
ITEM No.	Estimated Annual Quantity	Item Description	Vending Price	Percent (%) of Gross Revenue plus minimum monthly guarantee	Annual Estimated Revenue	Total 3-Year Revenue (Annual estimated revenue x 3)	Vending Price	Percent (%) of Gross Revenue plus minimum monthly guarantee	Annual Estimated Revenue	Total 3-Year Revenue (Annual estimated revenue x 3)	Vending Price	Percent (%) of Gross Revenue plus minimum monthly guarantee	Annual Estimated Revenue	Total 3-Year Revenue (Annual estimated revenue x 3)
1	6,900 Cases	12 oz/ 24 Cans (carbonated soft drinks)	\$1.00	28.5% + \$30	\$47,226.00	\$141,678.00	\$1.00	25%	\$41,400.00	\$124,200.00	\$1.25	25%	\$51,750.00	\$155,250.00
2	6,900 Cases	20 oz/ 24 Plastic Bottles (carbonated soft drinks)	\$2.00	28.5% + \$30	\$94,422.00	\$283,266.00	\$1.75	25%	\$72,450.00	\$217,350.00	\$2.25	25%	\$93,150.00	\$279,450.00
3	2,200 Cases	20 oz/ 24 Plastic Bottles (water)	\$1.50	28.5% + \$30	\$22,602.00	\$67,806.00	\$1.75	25%	\$23,100.00	\$69,300.00	\$2.00	25%	\$26,400.00	\$79,200.00
4	2,200 Cases	20 oz 24 Plastic Bottles (sport drinks)	\$2.25	28.5% + \$30	\$33,888.00	\$101,664.00	\$2.00	25%	\$26,400.00	\$79,200.00	\$2.25	25%	\$29,700.00	\$89,100.00
5	800 Cases	20 oz/ 24 Plastic Bottles (juice)	\$2.25	28.5% + \$30	\$12,342.00	\$37,026.00	\$2.25	25%	\$10,800.00	\$32,400.00	\$2.50	25%	\$12,000.00	\$36,000.00
									Bidder's Price \$5,400.00	Bidder's Price \$16,200.00				
6	600 ea	Snack (baked chips)	\$1.50	28.5% + \$30	\$286.50	\$859.50	N/A	N/A	N/A	N/A	\$1.25	22.5%	\$168.75	\$506.25
7	600 ea	Gum (Sugar Free)	\$1.00	28.5% + \$30	\$201.00	\$603.00	N/A	N/A	N/A	N/A	\$1.50	22.5%	\$202.50	\$607.50
<b>GRAND TOTAL (Items 1-7)</b>					\$210,967.50	\$632,902.50			\$174,150.00	\$522,450.00			\$213,371.25	\$640,113.75
									Bidder's Price \$168,750.00	Bidder's Price \$560,250.00			Bidder's Price \$213,371.00	Bidder's Price \$640,114.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: \_\_\_\_\_ /s/\_\_\_\_\_  
DATE: 11/23/2021



## CITY OF EL PASO BID TABULATION FORM



**PROJECT NAME:** Vending Machines (Re-Bid II)  
**BID OPENING DATE:** October 6, 2021

**BID NO:** 2021-1462  
**DEPARTMENT:** Public Health

	El Paso Snax Co. El Paso, TX 1 of 3	Pepsi Bottling Group El Paso, TX 2 of 3	Refreshing USA, LLC Everett, WA 3 of 3
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within <u>5</u> consecutive calendar days	5	5	5
Within <u>24-48</u> hours or overnight after receipt of verbal order in cases of emergency	24-48	48	4
AMENDMENT ACKNOWLEDGED	Yes	No	Yes
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BID SOLICITED: 3 LOCAL BIDS SOLICITED: 2 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 2 NO BID: 0			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED: \_\_\_\_\_ /s/\_\_\_\_\_  
DATE: 11/23/2021