



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: November 16, 2011  
 Project Name: York HVAC Systems - Proprietary Parts and Service

Solicitation #: 2012-055  
 Department: General Services

		JOHNSON CONTROLS INC. EL PASO, TX		
<b>PART A: PARTS - PRICE LIST PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
<b>ITEM NO.</b>	<b>DESCRIPTION</b>			
1.	YORK HVAC SYSTEMS PARTS	NET <input type="checkbox"/> OR - 10% DISCOUNT <input checked="" type="checkbox"/> OR + % MARK-UP <input type="checkbox"/>		
<b>PRICE LIST OR CATALOG</b> <b>YORK HVAC SYSTEMS</b> (Note: Manufacturer or Brand Name, as applicable)		(WWW2.YORK.COM/YORKPARTS)		
List Number _____				
Dated _____				
<b>TYPE OF PRICE LIST:</b>				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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APPROVED BY: \_\_\_\_\_ /s/

DATE: 11/22/2011



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<b>ITEM NO.</b>	<b>DESCRIPTION</b>			
2.	YORK HVAC SYSTEMS PARTS (ALTERNATE)	NET <input type="checkbox"/> OR - 5% DISCOUNT <input checked="" type="checkbox"/> OR + % MARK-UP <input type="checkbox"/>		
PRICE LIST OR CATALOG <small>(Note: Manufacturer or Brand Name, as applicable)</small>		<u>YORK UNITARY PARTS</u> <small>(WWW.SOURCE1PARTS.COM)</small>		
List Number _____		<u>SI-2011 HC</u>		
Dated _____		<u>2011</u>		
<b>TYPE OF PRICE LIST:</b>				
WHOLESALER		<input type="checkbox"/>		
DISTRIBUTOR		<input type="checkbox"/>		
JOBBER		<input checked="" type="checkbox"/>		
DEALER		<input type="checkbox"/>		
RETAILER		<input type="checkbox"/>		
OTHER _____		<input type="checkbox"/>		

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SUBMITTED, WITH OFFER, TWO (2) ELECTRONIC COPIES (OR HARDCOPIES) OF EACH MANUFACTURER'S PRICE LIST(S) ON WHICH BID WAS BASED:		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
<b>PART B: SERVICE LABOR RATE</b>		<b>PER HOUR</b>		
<b>REGULAR HOURS:</b>		<b>\$97.00</b>		
<b>AFTER HOURS/EMERGENCY:</b>		<b>\$145.50</b>		
<b>ITEM NO.</b>	<b>PART C: SAMPLE PRICING</b>	<b>MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)</b>		
1.	<b>DESCRIPTION</b>	<b>BUS ISOLATOR BOARD</b>		
	<b>MANUFACTURER PART NUMBER:</b>	<b>#031-01624-000</b>		
	<b>BIDDER'S PART NUMBER:</b>			
	<b>PRICE LIST COST (before Discount or Mark-up):</b>	<b>\$134.71</b>		
	<b>CITY'S COST (after Discount or Mark-up or Net):</b>	<b>\$121.23</b>		
	<b>LABOR COST (assume one (1) hour labor from PART B Regular Rate):</b>	<b>\$97.00</b>		
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$218.23</b>		
2.	<b>DESCRIPTION</b>	<b>SCR INPUT RECTIFIERS</b>		
	<b>MANUFACTURER PART NUMBER:</b>	<b>#371-04162-001</b>		
	<b>BIDDER'S PART NUMBER:</b>			
	<b>PRICE LIST COST (before Discount or Mark-up):</b>	<b>\$1,184.63</b>		
	<b>CITY'S COST (after Discount or Mark-up or Net):</b>	<b>\$1,066.16</b>		
	<b>LABOR COST (assume one (1) hour labor from PART B Regular Rate):</b>	<b>\$97.00</b>		
	<b>TOTAL COST (City's Cost + Labor Cost):</b>	<b>\$1,163.16</b>		

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ITEM NO.	PART C: SAMPLE PRICING	MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)		
3.	DESCRIPTION	VSD LOGIC BOARD		
	MANUFACTURER PART NUMBER:	#031-02077-000		
	BIDDER'S PART NUMBER:			
	PRICE LIST COST (before Discount or Mark-up):	\$1,632.84		
	CITY'S COST (after Discount or Mark-up or Net):	\$1,469.55		
	LABOR COST (assume one (1) hour labor from PART B Regular Rate):	\$97.00		
	TOTAL COST (City's Cost + Labor Cost):	\$1,566.55		
4.	DESCRIPTION	SCR TRIGGER BOARD		
	MANUFACTURER PART NUMBER:	#031-02060-001		
	BIDDER'S PART NUMBER:			
	PRICE LIST COST (before Discount or Mark-up):	\$2,503.83		
	CITY'S COST (after Discount or Mark-up or Net):	\$2,253.44		
	LABOR COST (assume one (1) hour labor from PART B Regular Rate):	\$97.00		
	TOTAL COST (City's Cost + Labor Cost):	\$2,156.44		
5.	DESCRIPTION	VSD LOGIC BOARD SERIAL PROM		
	MANUFACTURER PART NUMBER:	#031-01619-003		
	BIDDER'S PART NUMBER:			
	PRICE LIST COST (before Discount or Mark-up):	\$140.53		
	CITY'S COST (after Discount or Mark-up or Net):	\$126.47		
	LABOR COST (assume one (1) hour labor from PART B Regular Rate):	\$97.00		
	TOTAL COST (City's Cost + Labor Cost):	\$223.47		

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<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p>	<input type="checkbox"/>		
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p>	<input checked="" type="checkbox"/>		
<p>NO OPTION OFFERED</p>	<input type="checkbox"/>		
<b>PAYMENT TERMS:</b>	<b>NET 30 DAYS</b>		
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		
<b>BIDDER'S PROMISED DELIVERY: Within ___ hours, or ___ same day, after receipt of firm order</b>	32		
<b>Within ___ hours or overnight after receipt of firm order in cases of emergency</b>	24		
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<b>BIDS SOLICITED: 23</b>		<b>BIDS RECEIVED: 1</b>	
		<b>BIDS LOCAL: 21</b>	
		<b>NO BIDS: 0</b>	

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