



# CITY OF EL PASO BID TABULATION



|  |   |  |  |
|--|---|--|--|
| <b>BID ITEM: FORD PROPRIETARY PARTS AND SERVICE</b><br><b>BID DATE: SEPTEMBER 9, 2015</b>  |   | <b>BID # 2016-011</b><br><b>DEPARTMENT: MASS TRANSIT (SUN METRO)</b>   |  |
|  |   | <b>CASA FORD INC.</b><br><b>EL PASO, TX</b>  |  |
| <b>PART A: PRICE LIST PRICING</b>  |   | <b>PRICE ADJUSTMENT FACTOR</b>   |  |
| <b>ITEM DESCRIPTION</b>  | <b>NET <u>OR</u> % DISCOUNT<br/><u>OR</u> MARKUP</b>  | <b>NET <u>OR</u> % DISCOUNT<br/><u>OR</u> MARKUP</b>   | <b>NET <u>OR</u> % DISCOUNT<br/><u>OR</u> MARKUP</b>   |
| <b>ITEM 1:</b><br><br><div style="text-align: center;"> <b>GROUP I</b><br/> <b>FORD PROPRIETARY PARTS FOR</b><br/> <b>LIGHT - DUTY VEHICLES</b> </div>   | <div style="text-align: center;"> <b>NET</b> <input type="checkbox"/><br/> <hr style="border-top: 1px dashed black;"/> <b>- ___ % DISCOUNT</b> <input type="checkbox"/><br/> <hr style="border-top: 1px dashed black;"/> <b>+ <u>COST</u> + 9.999 % MARKUP</b> <input checked="" type="checkbox"/> </div> | <div style="text-align: center;"> <b>NET</b> <input type="checkbox"/><br/> <hr style="border-top: 1px dashed black;"/> <b>- ___ % DISCOUNT</b> <input type="checkbox"/><br/> <hr style="border-top: 1px dashed black;"/> <b>+ ___ % MARKUP</b> <input type="checkbox"/> </div> | <div style="text-align: center;"> <b>NET</b> <input type="checkbox"/><br/> <hr style="border-top: 1px dashed black;"/> <b>- ___ % DISCOUNT</b> <input type="checkbox"/><br/> <hr style="border-top: 1px dashed black;"/> <b>+ ___ % MARKUP</b> <input type="checkbox"/> </div> |
| Discount/Mark-up or Net proposed from the<br>_____ Price List or Catalog<br>(MANUFACTURER OR BRAND NAME)   | <b>FORD</b>   |  |  |
| List Number _____<br>Dated _____   | <b><u>FPS-3642</u></b><br><b><u>07/01/15</u></b>  |  |  |
| <b>TYPE OF PRICE LIST</b><br>WHOLESALER <input type="checkbox"/><br>DISTRIBUTOR <input type="checkbox"/><br>JOBBER <input type="checkbox"/><br>DEALER <input checked="" type="checkbox"/><br>RETAILER <input type="checkbox"/><br>OTHER _____ <input type="checkbox"/> | <div style="text-align: center;"> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input checked="" type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/> </div>  | <div style="text-align: center;"> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/> </div>  | <div style="text-align: center;"> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/><br/> <input type="checkbox"/> </div>  |

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| <b>BID ITEM: FORD PROPRIETARY PARTS AND SERVICE</b><br><b>BID DATE: SEPTEMBER 9, 2015</b>             |   |  | <b>BID # 2016-011</b><br><b>DEPARTMENT: MASS TRANSIT (SUN METRO)</b> |  |  |
|   |   |  | <b>CASA FORD INC.</b><br><b>EL PASO, TX</b>                          |  |  |
| <b>PART A: PRICE LIST PRICING</b>   |   |  | <b>PRICE ADJUSTMENT FACTOR</b>                                       |  |  |
| <b>ITEM DESCRIPTION</b>   |   |  | <b>NET OR % DISCOUNT</b><br><b>OR MARKUP</b>                         | <b>NET OR % DISCOUNT</b><br><b>OR MARKUP</b> | <b>NET OR % DISCOUNT</b><br><b>OR MARKUP</b> |
| <b>ITEM</b><br><br><b>2:</b>  | <b>GROUP II</b><br><b>FORD PROPRIETARY PARTS FOR</b><br><b>MEDIUM &amp; HEAVY-DUTY TRUCKS</b> |  | <b>NET</b> <input type="checkbox"/>                                  | <b>NET</b> <input type="checkbox"/>          | <b>NET</b> <input type="checkbox"/>          |
|   | - ___% DISCOUNT <input type="checkbox"/>  |  | - ___% DISCOUNT <input type="checkbox"/>                             | - ___% DISCOUNT <input type="checkbox"/>     |  |
|   | + COST + 9.999% MARKUP <input checked="" type="checkbox"/>                                    |  | + ___% MARKUP <input type="checkbox"/>                               | + ___% MARKUP <input type="checkbox"/>       |  |
| Discount/Mark-up or Net proposed from the _____ Price List or Catalog<br>(MANUFACTURER OR BRAND NAME) |   |  | <b>FORD</b>  |  |  |
| List Number _____<br>Dated _____  |   |  | <b>FPS-3642</b><br><b>07/01/15</b>                                   |  |  |
| <b>TYPE OF PRICE LIST</b>   |   |  |  |  |  |
| <b>WHOLESALE</b> <input type="checkbox"/>   |   |  | <input type="checkbox"/>   | <input type="checkbox"/>                     | <input type="checkbox"/>                     |
| <b>DISTRIBUTOR</b> <input type="checkbox"/>   |   |  | <input type="checkbox"/>   | <input type="checkbox"/>                     | <input type="checkbox"/>                     |
| <b>JOBBER</b> <input type="checkbox"/>  |   |  | <input type="checkbox"/>   | <input type="checkbox"/>                     | <input type="checkbox"/>                     |
| <b>DEALER</b> <input checked="" type="checkbox"/>   |   |  | <input checked="" type="checkbox"/>                                  | <input type="checkbox"/>                     | <input type="checkbox"/>                     |
| <b>RETAILER</b> <input type="checkbox"/>  |   |  | <input type="checkbox"/>   | <input type="checkbox"/>                     | <input type="checkbox"/>                     |
| <b>OTHER</b> _____ <input type="checkbox"/>   |   |  | <input type="checkbox"/>   | <input type="checkbox"/>                     | <input type="checkbox"/>                     |
| <b>TWO (2) COPIES (EITHER HARDCOPY OR CD)</b><br><b>INCLUDED WITH THE BID PACKAGE.</b>                |   |  | <b>YES</b><br><input checked="" type="checkbox"/>                    |  | <b>NO</b><br><input type="checkbox"/>        |
|   |   |  | <b>YES</b><br><input type="checkbox"/>                               |  | <b>NO</b><br><input type="checkbox"/>        |
|   |   |  | <b>YES</b><br><input type="checkbox"/>                               |  | <b>NO</b><br><input type="checkbox"/>        |

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**BID ITEM: FORD PROPRIETARY PARTS AND SERVICE** **BID # 2016-011**  
**BID DATE: SEPTEMBER 9, 2015** **DEPARTMENT: MASS TRANSIT (SUN METRO)**

|                                   |  |  |               |               |
|-----------------------------------|--|--|---------------|---------------|
|                                   |  | <b>CASA FORD INC.<br/>EL PASO, TX</b>                          |               |               |
| <b>PART B: SERVICE LABOR RATE</b> |  |  |               |               |
| <b>SHOP BILLING RATE</b>          |  |  |               |               |
| 1.                                | REGULAR HOURS                                    | \$99.95 per hour   | per hour      | per hour      |
|                                   | AFTER HOURS/ HOLIDAYS                            | N/A per hour   | per hour      | per hour      |
| <b>PART C: SAMPLE PRICING</b>     |  | <b>GROUP I: FORD PROPRIETARY PARTS FOR LIGHT-DUTY VEHICLES</b> |               |               |
| ITEM<br>1.                        | DESCRIPTION / MANUFACTURER PART NUMBER:          | BRS-9 SEAL FRONT WHEEL   |               |               |
|                                   | BIDDER'S PART NUMBER:                            | E6TZ-15190A  |               |               |
|                                   | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$6.39   |               |               |
|                                   | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$7.03   |               |               |
|                                   | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95  |               |               |
|                                   | TOTAL COST (City's Cost + Labor Cost):           | \$106.98   | <b>\$0.00</b> | <b>\$0.00</b> |
| ITEM<br>2.                        | DESCRIPTION / MANUFACTURER PART NUMBER:          | BRS-3 SEAL FRONT WHEEL   |               |               |
|                                   | BIDDER'S PART NUMBER:                            | E7TZ-15190B  |               |               |
|                                   | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$8.93   |               |               |
|                                   | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$9.82   |               |               |
|                                   | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95  |               |               |
|                                   | TOTAL COST (City's Cost + Labor Cost):           | \$109.77   | <b>\$0.00</b> | <b>\$0.00</b> |

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**BID ITEM: FORD PROPRIETARY PARTS AND SERVICE** **BID # 2016-011**  
**BID DATE: SEPTEMBER 9, 2015** **DEPARTMENT: MASS TRANSIT (SUN METRO)**

| PART C: SAMPLE PRICING                 |  | CASA FORD INC.<br>EL PASO, TX                           |               |               |
|--|--|---|---------------|---------------|
|  |  | GROUP I: FORD PROPRIETARY PARTS FOR LIGHT-DUTY VEHICLES |               |               |
| <b>ITEM</b><br><br><b>3.</b>           | DESCRIPTION / MANUFACTURER PART NUMBER:          | <b>2U2Z-2V001-VA BRAKE PADS</b>                         |               |               |
|  | BIDDER'S PART NUMBER:                            | SUPERSEDED BY 2V2Z-2V001-VB,<br>BR-48-C                 |               |               |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$44.98   |               |               |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$49.48   |               |               |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95   |               |               |
|  |  | BIDDER'S PRICE \$110.00                                 |               |               |
| TOTAL COST (City's Cost + Labor Cost): |  | \$149.43  | <b>\$0.00</b> | <b>\$0.00</b> |
|  |  | BIDDER'S PRICE \$159.48                                 |               |               |
| <b>ITEM</b><br><br><b>4.</b>           | DESCRIPTION / MANUFACTURER PART NUMBER:          | <b>F75Z-8260-AB HOSE RADIATOR</b>                       |               |               |
|  | BIDDER'S PART NUMBER:                            | SAME  |               |               |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$21.73   |               |               |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$23.90   |               |               |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95   |               |               |
|  |  | BIDDER'S PRICE \$49.98                                  |               |               |
| TOTAL COST (City's Cost + Labor Cost): |  | \$123.85  | <b>\$0.00</b> | <b>\$0.00</b> |
|  |  | BIDDER'S PRICE \$73.88                                  |               |               |
| <b>ITEM</b><br><br><b>5.</b>           | DESCRIPTION / MANUFACTURER PART NUMBER:          | <b>3L3Z-8286 BA HOSE RADIATOR</b>                       |               |               |
|  | BIDDER'S PART NUMBER:                            | SAME  |               |               |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$38.65   |               |               |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$42.51   |               |               |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95   |               |               |
|  |  | BIDDER'S PRICE \$49.98                                  |               |               |
| TOTAL COST (City's Cost + Labor Cost): |  | \$142.46  | <b>\$0.00</b> | <b>\$0.00</b> |
|  |  | BIDDER'S PRICE \$92.49                                  |               |               |
| <b>ANNUAL TOTAL GROUP I</b>            |  | \$632.49  | <b>\$0.00</b> | <b>\$0.00</b> |
|  |  | BIDDER'S PRICE \$542.60                                 |               |               |

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BID # 2016-011

BID DATE: SEPTEMBER 9, 2015

DEPARTMENT: MASS TRANSIT (SUN METRO)

|  |  | CASA FORD INC.<br>EL PASO, TX  |        |        |
|--|--|--|--------|--------|
| <b>PART C: SAMPLE PRICING</b>          |  | <b>GROUP II: FORD PROPRIETARY PARTS FOR MEDIUM &amp; HEAVY-DUTY TRUCKS</b> |        |        |
| ITEM<br>1.                             | DESCRIPTION / MANUFACTURER PART NUMBER:          | F7UZ-6A642-EA COLLER OIL ASSY  |        |        |
|  | BIDDER'S PART NUMBER:                            | SAME   |        |        |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$114.92   |        |        |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$126.41   |        |        |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95  |        |        |
|  |  | BIDDER'S PRICE \$149.93  |        |        |
| TOTAL COST (City's Cost + Labor Cost): |  | \$226.36   | \$0.00 | \$0.00 |
|  |  | BIDDER'S PRICE \$276.34  |        |        |
| ITEM<br>2.                             | DESCRIPTION / MANUFACTURER PART NUMBER:          | F7TZ-12A402-AA BOOT IGNITION   |        |        |
|  | BIDDER'S PART NUMBER:                            | SAME   |        |        |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$5.61   |        |        |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$6.17   |        |        |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95  |        |        |
|  |  | BIDDER'S PRICE \$199.90  |        |        |
| TOTAL COST (City's Cost + Labor Cost): |  | \$106.12   | \$0.00 | \$0.00 |
|  |  | BIDDER'S PRICE \$206.07  |        |        |
| ITEM<br>3.                             | DESCRIPTION / MANUFACTURER PART NUMBER:          | 1C2Z-6006-EARM ENGINE NGV 5.4<br>L   |        |        |
|  | BIDDER'S PART NUMBER:                            | SAME   |        |        |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | W/EXCHANGE \$3,056.00  |        |        |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$3,361.57   |        |        |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95  |        |        |
|  |  | BIDDER'S PRICE \$2,498.88  |        |        |
| TOTAL COST (City's Cost + Labor Cost): |  | \$3,461.52   | \$0.00 | \$0.00 |
|  |  | BIDDER'S PRICE \$5,860.45  |        |        |

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| BID ITEM: FORD PROPRIETARY PARTS AND SERVICE                                   |  | BID # 2016-011   |               |               |
| BID DATE: SEPTEMBER 9, 2015  |  | DEPARTMENT: MASS TRANSIT (SUN METRO)                                       |               |               |
|  |  | <b>CASA FORD INC.<br/>EL PASO, TX</b>                                      |               |               |
| <b>PART C: SAMPLE PRICING</b>  |  | <b>GROUP II: FORD PROPRIETARY PARTS FOR MEDIUM &amp; HEAVY-DUTY TRUCKS</b> |               |               |
| <b>ITEM<br/>4.</b>   | DESCRIPTION / MANUFACTURER PART NUMBER:          | <b>SP479 SPARK PLUG</b>  |               |               |
|  | BIDDER'S PART NUMBER:                            | SAME   |               |               |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | \$2.63   |               |               |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$2.89   |               |               |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95  |               |               |
|  |  | BIDDER'S PRICE \$199.90  |               |               |
|  | <b>TOTAL COST (City's Cost + Labor Cost):</b>    | <b>\$102.84</b>  | <b>\$0.00</b> | <b>\$0.00</b> |
|  | BIDDER'S PRICE \$202.79                          |  |               |               |
| <b>ITEM<br/>5.</b>   | DESCRIPTION / MANUFACTURER PART NUMBER:          | <b>1C2Z-7V000-ARM TRANSMISSION</b>   |               |               |
|  | BIDDER'S PART NUMBER:                            | SAME   |               |               |
|  | PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):       | W/EXCHANGE \$1,981.28  |               |               |
|  | CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: | \$2,179.39   |               |               |
|  | LABOR COST (1 hour of REGULAR HOUR RATE above):  | \$99.95  |               |               |
|  |  | BIDDER'S PRICE \$595.00  |               |               |
|  | <b>TOTAL COST (City's Cost + Labor Cost):</b>    | <b>\$2,279.34</b>  | <b>\$0.00</b> | <b>\$0.00</b> |
|  | BIDDER'S PRICE \$2,774.39                        |  |               |               |
| <b>ANNUAL TOTAL GROUP II</b>   |  | \$6,176.18<br>BIDDER'S PRICE \$9,320.04                                    | \$0.00        | \$0.00        |
| <b>ANNUAL TOTAL GROUP I &amp; II<br/>(Group I + Group II)</b>                  |  | \$6,808.67<br>BIDDER'S PRICE \$9,862.64                                    | \$0.00        | \$0.00        |
| <b>3 YEAR TOTAL GROUP I &amp; II<br/>(Annual Total Group I + Group II x 3)</b> |  | \$20,426.01<br>BIDDER'S PRICE \$29,587.92                                  | \$0.00        | \$0.00        |

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| BID ITEM: FORD PROPRIETARY PARTS AND SERVICE   |  |  |                                | BID # 2016-011                       |  |                                |                                 |  |                                |
| BID DATE: SEPTEMBER 9, 2015  |  |  |                                | DEPARTMENT: MASS TRANSIT (SUN METRO) |  |                                |                                 |  |                                |
|  | <b>CASA FORD INC.<br/>EL PASO, TX</b>      |  |                                |                                      |  |                                |                                 |  |                                |
| DID YOU SUBMIT A CERTIFIED AND/OR AUTHORIZED LETTER?   | YES<br><input checked="" type="checkbox"/> |  | NO<br><input type="checkbox"/> | YES<br><input type="checkbox"/>      |  | NO<br><input type="checkbox"/> | YES<br><input type="checkbox"/> |  | NO<br><input type="checkbox"/> |
| <b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b>   |  |  |                                |                                      |  |                                |                                 |  |                                |
| THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. |  |  |                                |                                      |  |                                |                                 |  |                                |
| BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:   |  |  |                                |                                      |  |                                |                                 |  |                                |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.   |  |  |                                |                                      |  |                                |                                 |  |                                |
| NO OPTION OFFERED.   |  |  |                                |                                      |  |                                |                                 |  |                                |
| PAYMENT TERMS:   |  |  |                                |                                      |  |                                |                                 |  |                                |
| <b>NET - 30 DAYS</b>   |  |  |                                |                                      |  |                                |                                 |  |                                |
| BIDDER'S PROMISED DELIVERY:  |  |  |                                |                                      |  |                                |                                 |  |                                |
| Within ___ consecutive calendar days   |  |  |                                |                                      |  |                                |                                 |  |                                |
| 2  |  |  |                                |                                      |  |                                |                                 |  |                                |
| Within ___ hours or overnight after receipt of verbal order in cases of emergency.   |  |  |                                |                                      |  |                                |                                 |  |                                |
| 48   |  |  |                                |                                      |  |                                |                                 |  |                                |
| IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.   |  |  |                                |                                      |  |                                |                                 |  |                                |
| <b>BIDS SOLICITED: 4    LOCAL BIDS SOLICITED: 4    BIDS RECEIVED: 1    LOCAL BIDS RECEIVED: 1    NO BID: 0</b>   |  |  |                                |                                      |  |                                |                                 |  |                                |

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